

# **Hopmeadow Holdings, LP and Subsidiaries**

Report of Independent Auditors

Consolidated Financial Statements

**As of December 31, 2019 and 2018**

**For the Years Ended December 31, 2019 and 2018**

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES  
INDEX TO CONSOLIDATED FINANCIAL STATEMENTS**

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**Deloitte & Touche LLP**

City Place I, 33rd Floor  
185 Asylum Street  
Hartford, CT 06103  
USA

Tel: +1 860 725 3000  
Fax: +1 860 725 3500  
www.deloitte.com

**REPORT OF INDEPENDENT AUDITORS**

The Board of Directors of Hopmeadow Holdings, LP

We have audited the accompanying consolidated financial statements of Hopmeadow Holdings, LP, and its subsidiaries (the "Partnership"), which comprise the consolidated balance sheets as of December 31, 2019 and 2018 and the related consolidated statements of operations, comprehensive income (loss), changes in partners' capital, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

**Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

**Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Partnership's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Partnership's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Hopmeadow Holdings, LP and its subsidiaries as of December 31, 2019 and 2018, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

March 6, 2020

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**Consolidated Statements of Operations**

<i>(In millions)</i>	For the Years Ended December 31,	
	2019	2018
<b>Revenues</b>		
Fee income and other	\$ 821	\$ 502
Earned premiums	42	31
Net investment income	924	509
Net realized capital gains (losses):		
Total other-than-temporary impairment ("OTTI") losses	(4)	(8)
OTTI losses recognized in other comprehensive income	—	1
Net OTTI losses recognized in earnings	(4)	(7)
Other net realized capital gains (losses)	(271)	149
Total net realized capital gains (losses)	(275)	142
Amortization of deferred reinsurance gain	59	38
<b>Total revenues</b>	<b>1,571</b>	<b>1,222</b>
<b>Benefits, losses and expenses</b>		
Benefits, loss and loss adjustment expenses	760	415
Amortization of value of business acquired ("VOBA")	(25)	98
Insurance operating costs and other expenses	422	235
Other intangible asset amortization	5	4
Interest expense	9	5
Transaction expenses	—	41
Dividends to policyholders	5	2
<b>Total benefits, losses and expenses</b>	<b>1,176</b>	<b>800</b>
<b>Income before income taxes</b>	<b>395</b>	<b>422</b>
Income tax expense	47	54
<b>Net income</b>	<b>\$ 348</b>	<b>\$ 368</b>

**See Notes to Consolidated Financial Statements.**

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**Consolidated Statements of Comprehensive Income (Loss)**

<i>(In millions)</i>	For the Years Ended December 31,	
	2019	2018
<b>Net income</b>	<b>\$ 348</b>	<b>\$ 368</b>
<b>Other comprehensive income (loss):</b>		
Change in net unrealized gain on securities	890	(173)
Change in foreign currency translation adjustments	(2)	2
<b>OCI, net of tax</b>	<b>888</b>	<b>(171)</b>
<b>Comprehensive income</b>	<b>\$ 1,236</b>	<b>\$ 197</b>

*See Notes to Consolidated Financial Statements.*

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**Consolidated Balance Sheets**

<i>(In millions, except for share data)</i>	As of December 31,	
	2019	2018
<b>Assets</b>		
Investments:		
Fixed maturities, available-for-sale, at fair value (amortized cost: December 31, 2019 - \$13,020; December 31, 2018 - \$14,047)	\$ 13,988	\$ 13,851
Fixed maturities, at fair value using the fair value option	6	12
Equity securities, at fair value	45	116
Mortgage loans (net of valuation allowances: December 31, 2019 - \$0; December 31, 2018 - \$5)	2,241	2,100
Policy loans, at outstanding balance	1,467	1,441
Limited partnerships and other alternative investments	939	894
Other investments	34	201
Short-term investments	580	862
<b>Total investments</b>	<b>19,300</b>	<b>19,477</b>
Cash	134	228
Premiums receivable and agents' balances, net	12	12
Reinsurance recoverables	28,824	29,564
VOBA	696	716
Deferred income taxes, net	689	979
Other intangible assets	46	51
Other assets	481	352
Separate account assets	104,575	98,814
<b>Total assets</b>	<b>\$ 154,757</b>	<b>\$ 150,193</b>
<b>Liabilities</b>		
Reserve for future policy benefits	\$ 18,465	\$ 18,323
Other policyholder funds and benefits payable	27,161	28,584
Long-term debt	161	163
Other liabilities	1,963	2,423
Separate account liabilities	104,575	98,814
<b>Total liabilities</b>	<b>152,325</b>	<b>148,307</b>
<b>Commitments and Contingencies (Note 12)</b>		
<b>Capital</b>		
Partners' capital	1,689	1,689
Accumulated other comprehensive income (loss), net of tax	717	(171)
Retained earnings	26	368
<b>Total partners' capital</b>	<b>2,432</b>	<b>1,886</b>
<b>Total liabilities and partners' capital</b>	<b>\$ 154,757</b>	<b>\$ 150,193</b>

*See Notes to Consolidated Financial Statements.*

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**Consolidated Statements of Changes in Partners' Capital**

For the Year Ended December 31, 2019

<i>(In millions)</i>	Partners' Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total Partners' Capital
<b>Balance, beginning of period</b>	<b>\$ 1,689</b>	<b>\$ (171)</b>	<b>\$ 368</b>	<b>\$ 1,886</b>
Net income	—		348	348
Total other comprehensive income	—	888	—	888
Distribution to partners	—	—	(690)	(690)
<b>Balance, end of period</b>	<b>\$ 1,689</b>	<b>\$ 717</b>	<b>\$ 26</b>	<b>\$ 2,432</b>

For the Year Ended December 31, 2018

<i>(In millions)</i>	Partners' Capital	Accumulated Other Comprehensive Loss	Retained Earnings	Total Partners' Capital
<b>Balance, beginning of period</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>
Net income	—	—	368	368
Total other comprehensive loss	—	(171)	—	(171)
Capital contributions from partners	1,689	—	—	1,689
<b>Balance, end of period</b>	<b>\$ 1,689</b>	<b>\$ (171)</b>	<b>\$ 368</b>	<b>\$ 1,886</b>

**See Notes to Consolidated Financial Statements.**

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**Consolidated Statements of Cash Flows**

(In millions)	For the Years Ended December 31,	
	2019	2018
<b>Operating Activities</b>		
Net income	\$ 348	\$ 368
<b>Adjustments to reconcile net income to net cash provided by (used for) operating activities</b>		
Net realized capital (gains) losses	275	(142)
Amortization of deferred reinsurance gain	(59)	(38)
Amortization of VOBA	(25)	98
Depreciation and amortization	53	33
Other operating activities, net	205	63
<b>Change in assets and liabilities:</b>		
Increase in reinsurance recoverables	(272)	(990)
Decrease in deferred income taxes	53	24
Increase (decrease) in reserve for future policy benefits and unearned premiums	141	(503)
Net changes in other assets and other liabilities	(173)	297
<b>Net cash provided by (used for) operating activities</b>	<b>546</b>	<b>(790)</b>
<b>Investing Activities</b>		
Proceeds from the sale/maturity/prepayment of:		
Fixed maturities, available-for-sale	3,510	3,303
Fixed maturities, fair value option	6	15
Equity securities, at fair value	213	68
Mortgage loans	257	101
Partnerships	134	83
Payments for the purchase of:		
Fixed maturities, available-for-sale	(2,589)	(3,036)
Equity securities, fair value option	(5)	(10)
Mortgage loans	(413)	(323)
Partnerships	(156)	(97)
Net proceeds from (payments for) repurchase agreements program	19	(22)
Net payments for derivatives	(272)	(303)
Net increase (decrease) in policy loans	(26)	18
Net proceeds from short-term investments	276	1,752
Acquisition, net of cash acquired	—	(1,192)
Other investing activities, net	2	1
<b>Net cash provided by investing activities</b>	<b>956</b>	<b>358</b>
<b>Financing Activities</b>		
Deposits and other additions to investment and universal life-type contracts	2,168	1,959
Withdrawals and other deductions from investment and universal life-type contracts	(11,074)	(10,173)
Net transfers from separate accounts related to investment and universal life-type contracts	8,202	7,360
Decrease in securities loaned or sold under agreements to repurchase	(204)	(11)
Distribution to partners	(690)	—
Capital contributions	—	1,525
<b>Net cash provided by (used for) financing activities</b>	<b>(1,598)</b>	<b>660</b>
Foreign exchange rate effect on cash	2	—
Net decrease in cash	(94)	228
Cash — beginning of year	228	—
<b>Cash — end of year</b>	<b>\$ 134</b>	<b>\$ 228</b>
<b>Supplemental Disclosure of Cash Flow Information</b>		
Income tax received	\$ 25	\$ 17
Interest paid	\$ (11)	\$ (8)
<b>Supplemental Disclosure of Non-Cash Financing Activity</b>		
Partner's capital investment	\$ —	\$ 164

**See Notes to Consolidated Financial Statements.**



**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
*(Dollar amounts in millions, unless otherwise stated)*

## **1. Basis of Presentation and Significant Accounting Policies**

### **Basis of Presentation**

Hopmeadow Holdings, LP, together with its consolidated subsidiaries (collectively, "Hopmeadow Holdings", "HHLP", the "Company", "we" or "our") is a provider of insurance and investment products in the United States ("U.S."). HHLP was established on November 21, 2017 with the intent to acquire Talcott Resolution Life, Inc. ("TLI"). Although HHLP was incorporated in 2017, it had no significant operations prior to the acquisition of TLI.

On May 31, 2018 ("Acquisition Date") HHLP acquired TLI and its life and annuity operating subsidiaries ("the Talcott Acquisition") from The Hartford for a total purchase price of approximately \$1.6 billion. The Hartford retained a 9.7% interest in the Company as part of the transaction. The acquisition was accounted for by the Company using business combination accounting. Under this method, the purchase price paid by the investor group was assigned to the identifiable assets acquired and liabilities assumed as of the acquisition date based on their fair value. Determining the fair value of certain assets acquired and liabilities assumed is judgmental in nature and often involves the use of significant estimates and assumptions.

On June 1, 2018, TLI's subsidiaries, Talcott Resolution Life Insurance Company ("TL") and Talcott Resolution Life and Annuity Insurance Company ("TLA"), executed reinsurance agreements to reinsure certain fixed immediate and deferred annuity contracts, variable payout separate account annuity contracts, standard mortality structured settlements, and period certain structured settlement annuity contracts ("Commonwealth Annuity Reinsurance Agreement") to Commonwealth Annuity and Life Insurance Company ("Commonwealth"), a subsidiary of Global Atlantic which is a partner of HHLP. The Company reinsured an 85% quota share, except 75% for standard mortality structured settlements, in exchange for a \$357 ceding commission that was fixed based on reinsuring approximately \$9.3 billion of reserves as of December 31, 2016, plus annuitizations through closing and annuitizations from market value adjusted annuities post-close. A deferred gain of approximately \$933 is recorded in Other liabilities on the Consolidated Balance Sheet related to this reinsurance agreement and will be amortized over the life of the underlying policies reinsured.

In conjunction with the Talcott Acquisition, the Company entered into a transition services agreement with The Hartford to provide general ledger, cash management, investment accounting and information technology infrastructure services for a period of up to three years. Many of the transition services have been exited with the exception of the information technology infrastructure services. In March, 2019, a five year administrative services agreement was entered into for investment accounting services which replaced the services previously provided under the transition services agreement.

The Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which differ materially from the accounting practices prescribed by various insurance regulatory authorities.

### **Consolidation**

The Consolidated Financial Statements include the accounts of HHLP and entities the Company directly or indirectly has a controlling financial interest in which the Company is required to consolidate. Entities in which HHLP has significant influence over the operating and financing decisions but is not required to consolidate are reported using the equity method. All intercompany transactions and balances between HHLP and its subsidiaries have been eliminated.

### **Use of Estimates**

The preparation of financial statements, in conformity with U.S. GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The most significant estimates include those used in determining estimated gross profits used in the valuation and amortization of assets (including value of business acquired) and liabilities associated with variable annuity and other universal life-type contracts; evaluation of other-than-temporary impairments on available-for-sale securities and valuation allowances on investments; living benefits required to be fair valued; valuation of investments and derivative instruments; valuation allowance on deferred tax assets; amortization of the deferred gain on reinsurance; and contingencies relating to corporate litigation and regulatory matters. Certain of these estimates are particularly sensitive to market conditions, and deterioration and/or volatility in the worldwide debt or equity markets could have a material impact on the Consolidated Financial Statements.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Significant Accounting Policies (continued)****Adoption of New Accounting Standards***Changes to the Disclosure Requirements for Fair Value Measurement*

On August 28, 2018 the FASB issued Accounting Standards Update ("ASU") 2018-13 which removes, modifies and adds certain disclosure requirements related to fair value measurements in ASC 820, *Fair Value Measurements*. As permitted by the guidance, the Company early adopted amendments in this guidance effective December 31, 2019. The adoption of ASU 2018-13 did not have a material impact on the Company's consolidated financial statements.

**Future Adoption of New Accounting Standards***Financial Instruments - Credit Losses*

In June 2016 the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments*, which updated guidance for recognition and measurement of credit losses on certain financial instruments, including reinsurance recoverables. Since its release, certain targeted improvements and transition relief amendments have been made to ASU 2016-13 and have been published in ASU 2018-19, ASU 2019-04, ASU 2019-05, ASU 2019-10, and ASU 2019-11. Collectively, the new guidance is effective for the Company on January 1, 2020. This guidance will replace the "incurred loss" approach with an "expected loss" model for recognizing credit losses for instruments carried at other than fair value, which will initially result in the recognition of greater allowances for losses. The allowance will be an estimate of credit losses expected over the life of financial instruments, such as mortgage loans, reinsurance recoverables and receivables. The measurement of the expected credit loss estimate will be based on historical loss data, current conditions, and reasonable and supportable forecasts. Credit losses on fixed maturities available-for-sale ("AFS") carried at fair value will continue to be measured similar to previous guidance for other-than-temporary impairments ("OTTI"); however, the losses will be recognized through an allowance and no longer as an adjustment to the cost basis. Recoveries of OTTI will be recognized as reversals of valuation allowances recognized through net realized capital gains and losses and no longer accreted as net investment income through an adjustment to the investment yield. The Company will adopt the updated guidance January 1, 2020 on a modified retrospective basis, through a cumulative-effect adjustment to retained earnings for the change in the allowance for credit losses for financial instruments carried at other than fair value. For fixed maturities available-for-sale, this guidance will be applied prospectively. While the Company is in the process of finalizing the effect on its consolidated financial statements, we currently estimate the cumulative impact of the adoption will not materially impact the Company's financial position or results of operations.

*Targeted Improvements to the Accounting for Long Duration Contracts*

The FASB issued ASU 2018-12 on August 15, 2018 which impacts the existing recognition, measurement, presentation and disclosure requirements for certain long duration contracts issued by an insurance company. The guidance is intended to improve the timeliness of recognizing changes in the liability for future policy benefits by requiring annual or more frequent updates of insurance assumptions and modifying the rate used to discount future cash flows. Cash flows under the new guidance are required to be discounted using an upper-medium grade fixed income instrument yield. The discount rate is required to be updated at each reporting date, with the effect of discount rate changes on the liability recorded in OCI. This is a change from current GAAP which utilizes assumptions, including discount rate, "locked in" at policy issuance and until such time significant changes in experience or assumptions may require the Company to establish premium deficiency reserves. When this occurs, premium deficiency reserves are recognized by unlocking reserve assumptions to eliminate a reserve deficiency under current GAAP.

Further, the guidance seeks to improve the accounting for certain market-based options or guarantees associated with account balance contracts and improve the effectiveness of the required disclosures. These market risk benefit features are required to be measured at fair value with changes in fair value recorded in net income with the exception of changes in the fair value attributable to a change in the instrument's credit risk, which are required to be recognized in OCI. Additionally, this ASU requires new disclosures including liability rollforwards and information about significant inputs, judgments, assumptions, and methods used in the measurement.

This ASU, as amended, is effective January 1, 2022 with early adoption permitted. The Company has started its implementation efforts and is currently reviewing its policies, processes, and applicable systems to assess the impact this standard will have on its operations and financial results. While it is not possible to reasonably estimate the expected impact of adoption at this time, given the nature and extent of the required changes to a significant portion of the Company's operations, adoption is expected to have a material impact on our consolidated financial statements and related disclosures. This guidance represents a significant change from existing GAAP; however, it does not change the underlying economics of the business or its related cash flows. The Company has not yet determined the timing of its adoption.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Significant Accounting Policies (continued)****Significant Accounting Policies**

The Company's significant accounting policies are as follows:

**Segment Information**

The Company has no reportable segments and is comprised of annuity, institutional and private-placement life insurance businesses. The Company's determination that it has no reportable segments is based on the fact that the Company's chief operating decision maker reviews the Company's financial performance at a consolidated level.

**Revenue Recognition**

For investment and universal life-type contracts, the amounts collected from policyholders are considered deposits and are not included in revenue. Fee income for variable annuity and other universal life-type contracts consists of policy charges for policy administration, cost of insurance charges and surrender charges assessed against policyholders' account balances and are recognized in the period in which services are provided. For the Company's traditional life products, premiums are recognized as revenue when due from policyholders.

The Company follows the FASB's ASC 606, *Revenue from Contracts with Customers*, guidance which excludes insurance contracts and financial instruments. Revenue subject to the guidance is recognized when, or as, goods or services are transferred to customers in an amount that reflects the consideration that an entity is expected to receive in exchange for those goods or services. Revenue from customers for other than insurance and investment contracts was \$84 and \$54 for the years ended December 31, 2019 and 2018, respectively. The Company earns revenues from these contracts primarily for administrative and distribution services fees from offering certain fund families as investment options in its variable annuity products. Fees are primarily based on the average daily net asset values of the funds and are recorded in the period in which the services are provided and collected monthly. Fluctuations in domestic and international markets and related investment performance, volume and mix of sales and redemptions of the funds, and other changes to the composition of assets under management are all factors that ultimately have a direct effect on fee income earned.

**Income Taxes**

The Company recognizes taxes payable or refundable for the current year and deferred taxes for the tax consequences of temporary differences between the financial reporting and tax basis of assets and liabilities. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years the temporary differences are expected to reverse. A deferred tax provision is recorded for the tax effects of differences between the Company's current taxable income and its income before tax under generally accepted accounting principles in the Consolidated Statements of Operations. For deferred tax assets, the Company records a valuation allowance that is adequate to reduce the total deferred tax asset to an amount that will more likely than not be realized.

**Investments***Overview*

The Company's investments in fixed maturities include bonds, structured securities, redeemable preferred stock and commercial paper. Most of these investments are classified as AFS and are carried at fair value. The after-tax difference between fair value and cost or amortized cost is reflected in stockholder's equity as a component of AOCI, after adjustments for the effect of deducting VOBA and reserve adjustments. Equity securities are now measured at fair value with any changes in valuation reported in net income. Fixed maturities for which the Company elected the fair value option are classified as FVO, generally certain securities that contain embedded credit derivatives, and are carried at fair value with changes in value recorded in realized capital gains and losses. Policy loans are carried at outstanding balance. Mortgage loans are recorded at the outstanding principal balance adjusted for amortization of premiums or discounts and net of valuation allowances. Short-term investments are carried at amortized cost, which approximates fair value. Limited partnerships and other alternative investments are reported at their carrying value and are primarily accounted for under the equity method with the Company's share of earnings included in net investment income. Recognition of income related to limited partnerships and other alternative investments is delayed due to the availability of the related financial information, as private equity and other funds are generally on a three-month delay and hedge funds on a one-month delay. Accordingly, income for the years ended December 31, 2019 and 2018 may not include the full impact of current year changes in valuation of the underlying assets and liabilities of the funds, which are generally obtained from the limited partnerships and other alternative investments' general partners. Other investments primarily consist of derivative instruments which are carried at fair value.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Significant Accounting Policies (continued)***Net Realized Capital Gains and Losses*

Net realized capital gains and losses from investment sales are reported as a component of revenues and are determined on a specific identification basis. Net realized capital gains and losses also result from fair value changes in fixed maturities, FVO, equity securities and derivatives contracts (both free-standing and embedded) that do not qualify, or are not designated, as a hedge for accounting purposes. Impairments and mortgage loan valuation allowances are recognized as net realized capital losses in accordance with the Company's impairment and mortgage loan valuation allowance policies as discussed in Note 4 - Investments of Notes to Consolidated Financial Statements. Foreign currency transaction remeasurements are also included in net realized capital gains and losses.

*Net Investment Income*

Interest income from fixed maturities and mortgage loans is recognized when earned on the constant effective yield method based on estimated timing of cash flows. The amortization of premium and accretion of discount for fixed maturities also takes into consideration call and maturity dates that produce the lowest yield. For securitized financial assets subject to prepayment risk, yields are recalculated and adjusted periodically to reflect historical and/or estimated future prepayments using the retrospective method; however, if these investments are impaired and for certain other asset-backed securities, any yield adjustments are made using the prospective method. Prepayment fees and make-whole payments on fixed maturities and mortgage loans are recorded in net investment income when earned. For equity securities, dividends are recognized as investment income on the ex-dividend date. Limited partnerships and other alternative investments primarily use the equity method of accounting to recognize the Company's share of earnings. For impaired debt securities, the Company accretes the new cost basis to the estimated future cash flows over the expected remaining life of the security by prospectively adjusting the security's yield, if necessary. The Company's non-income producing investments were not material for the years ended December 31, 2019 and 2018.

***Derivative Instruments****Overview*

The Company utilizes a variety of over-the-counter ("OTC") transactions cleared through central clearing houses ("OTC-cleared") and exchange traded derivative instruments as part of its overall risk management strategy as well as to enter into replication transactions. The types of instruments may include swaps, caps, floors, forwards, futures and options to achieve one of four Company-approved objectives:

- to hedge risk arising from interest rate, equity market, commodity market, credit spread and issuer default, price or currency exchange rate risk or volatility;
- to manage liquidity;
- to control transaction costs;
- to enter into synthetic replication transactions.

Interest rate and credit default swaps involve the periodic exchange of cash flows with other parties, at specified intervals, calculated using agreed upon rates or other financial variables and notional principal amounts. Generally, little to no cash or principal payments are exchanged at the inception of the contract. Typically, at the time a swap is entered into, the cash flow streams exchanged by the counterparties are equal in value.

Interest rate cap and floor contracts entitle the purchaser to receive from the issuer at specified dates, the amount, if any, by which a specified market rate exceeds the cap strike interest rate or falls below the floor strike interest rate, applied to a notional principal amount. A premium payment determined at inception is made by the purchaser of the contract and no principal payments are exchanged.

Forward contracts are customized commitments that specify a rate of interest or currency exchange rate to be paid or received on an obligation beginning on a future start date and are typically settled in cash.

Financial futures are standardized commitments to either purchase or sell designated financial instruments, at a future date, for a specified price and may be settled in cash or through delivery of the underlying instrument. Futures contracts trade on organized exchanges. Margin requirements for futures are met by pledging securities or cash, and changes in the futures' contract values are settled daily in cash.

Option contracts grant the purchaser, for a premium payment, the right to either purchase from or sell to the issuer a financial instrument at a specified price, within a specified period or on a stated date. The contracts may reference commodities, which grant the purchaser the right to either purchase from or sell to the issuer commodities at a specified price, within a specified period or on a stated date. Option contracts are typically settled in cash.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Significant Accounting Policies (continued)**

Foreign currency swaps exchange an initial principal amount in two currencies, agreeing to re-exchange the currencies at a future date, at an agreed upon exchange rate. There may also be a periodic exchange of payments at specified intervals calculated using the agreed upon rates and exchanged principal amounts.

The Company's derivative transactions conducted in insurance company subsidiaries are used in strategies permitted under the derivative use plans required by the State of Connecticut and the State of New York insurance departments.

*Accounting and Financial Statement Presentation of Derivative Instruments and Hedging Activities*

Derivative instruments are recognized on the Consolidated Balance Sheets at fair value and are reported in Other Investments and Other Liabilities. For balance sheet presentation purposes, the Company has elected to offset the fair value amounts, income accruals, and related cash collateral receivables and payables of OTC derivative instruments executed in a legal entity and with the same counterparty or under a master netting agreement, which provides the Company with the legal right of offset.

The Company clears certain interest rate swap and credit default swap derivative transactions through central clearing houses. OTC-cleared derivatives require initial collateral at the inception of the trade in the form of cash or highly liquid securities, such as U.S. Treasuries and government agency investments. Central clearing houses also require additional cash as variation margin based on daily market value movements. For information on collateral, see the derivative collateral arrangements section in Note 5 - Derivative Instruments of Notes to Consolidated Financial Statements. In addition, OTC-cleared transactions include price alignment amounts either received or paid on the variation margin, which are reflected in realized capital gains and losses or, if characterized as interest, in net investment income.

On the date the derivative contract is entered into, the Company designates the derivative as (1) a hedge of the variability in cash flows of a forecasted transaction or of amounts to be received or paid related to a recognized asset or liability ("cash flow" hedge), (2) a hedge of a net investment in a foreign operation ("net investment" hedge) or (3) held for other investment and/or risk management purposes, which primarily involve managing asset or liability related risks and do not qualify for hedge accounting.

Cash Flow Hedges - Changes in the fair value of a derivative that is designated and qualifies as a cash flow hedge, including foreign-currency cash flow hedges, are recorded in AOCI and are reclassified into earnings when the variability of the cash flow of the hedged item impacts earnings. Gains and losses on derivative contracts that are reclassified from AOCI to current period earnings are included in the line item in the Consolidated Statements of Operations in which the cash flows of the hedged item are recorded. For periods prior to 2019, hedge ineffectiveness was recorded immediately in current period earnings as net realized capital gains and losses. With the January 1, 2019 adoption of the updated FASB hedging guidance, ineffectiveness is recognized in earnings only when the hedged transaction affects earnings; otherwise, the ineffectiveness gains and losses remain in AOCI. Periodic derivative net coupon settlements are recorded in the line item of the Consolidated Statements of Operations in which the cash flows of the hedged item are recorded. Cash flows from cash flow hedges are presented in the same category as the cash flows from the items being hedged on the Consolidated Statements of Cash Flows.

Other Investment and/or Risk Management Activities - The Company's other investment and/or risk management activities primarily relate to strategies used to reduce economic risk or replicate permitted investments and do not receive hedge accounting treatment. Changes in the fair value, including periodic derivative net coupon settlements, of derivative instruments held for other investment and/or risk management purposes are reported in current period earnings as net realized capital gains and losses.

*Hedge Documentation and Effectiveness Testing*

To qualify for hedge accounting treatment, a derivative must be highly effective in mitigating the designated changes in fair value or cash flow of the hedged item. At hedge inception, the Company formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking each hedge transaction. The documentation process includes linking derivatives that are designated as fair value, cash flow, or net investment hedges to specific assets or liabilities on the balance sheet or to specific forecasted transactions and defining the effectiveness testing methods to be used. The Company also formally assesses both at the hedge's inception and ongoing on a quarterly basis, whether the derivatives that are used in hedging transactions have been and are expected to continue to be highly effective in offsetting changes in fair values, cash flows or net investment in foreign operations of hedged items. Hedge effectiveness is assessed primarily using quantitative methods as well as using qualitative methods. Quantitative methods include regression or other statistical analysis of changes in fair value or cash flows associated with the hedge relationship. Qualitative methods may include comparison of critical terms of the derivative to the hedged item.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Significant Accounting Policies (continued)***Discontinuance of Hedge Accounting*

The Company discontinues hedge accounting prospectively when (1) it is determined that the qualifying criteria are no longer met; (2) the derivative is no longer designated as a hedging instrument; or (3) the derivative expires or is sold, terminated or exercised.

When cash flow hedge accounting is discontinued because the Company becomes aware that it is not probable that the forecasted transaction will occur, the derivative continues to be carried on the balance sheet at its fair value, and gains and losses that were accumulated in AOCI are recognized immediately in earnings.

In other situations in which hedge accounting is discontinued, including those where the derivative is sold, terminated or exercised, amounts previously deferred in AOCI are reclassified into earnings when earnings are impacted by the hedged item.

*Embedded Derivatives*

The Company purchases investments and has previously issued financial products that contain embedded derivative instruments. When it is determined that (1) the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract and (2) a separate instrument with the same terms would qualify as a derivative instrument, the embedded derivative is bifurcated from the host for measurement purposes. The embedded derivative, which is reported with the host instrument on the Consolidated Balance Sheets, is carried at fair value with changes in fair value reported in net realized capital gains and losses.

*Credit Risk*

Credit risk is defined as the risk of financial loss due to uncertainty of an obligor's or counterparty's ability or willingness to meet its obligations in accordance with agreed upon terms. Credit exposures are measured using the market value of the derivatives, resulting in amounts owed to the Company by its counterparties or potential payment obligations from the Company to its counterparties. The Company generally requires that OTC derivative contracts, other than certain forward contracts, be governed by International Swaps and Derivatives Association ("ISDA") agreements which are structured by legal entity and by counterparty, and permit right of offset. Some agreements require daily collateral settlement based upon agreed upon thresholds. For purposes of daily derivative collateral maintenance, credit exposures are generally quantified based on the prior business day's market value and collateral is pledged to and held by, or on behalf of, the Company to the extent the current value of the derivatives exceed the contractual thresholds. For the Company's domestic derivative programs, the maximum uncollateralized threshold for a derivative counterparty for a single legal entity is \$10. The Company also minimizes the credit risk of derivative instruments by entering into transactions with high quality counterparties primarily rated A or better, which are monitored and evaluated by the Company's risk management team and reviewed by senior management. OTC-cleared derivatives are governed by clearing house rules. Transactions cleared through a central clearing house reduce risk due to their ability to require daily variation margin and act as an independent valuation source. In addition, the Company monitors counterparty credit exposure on a monthly basis to ensure compliance with Company policies and statutory limitations.

*Cash*

Cash represents cash on hand and demand deposits with banks or other financial institutions.

*Reinsurance*

The Company cedes insurance to unaffiliated insurers to enable the Company to manage capital and risk exposure. Such arrangements do not relieve the Company of its primary liability to policyholders. Failure of reinsurers to honor their obligations could result in losses to the Company. The Company also assumes reinsurance from other insurers.

Reinsurance accounting is followed for ceded and assumed transactions that provide indemnification against loss or liability relating to insurance risk (i.e., risk transfer). To meet risk transfer requirements, a reinsurance agreement must include insurance risk, consisting of underwriting, investment, and timing risk, and a reasonable possibility of a significant loss to the reinsurer. If the ceded and assumed transactions do not meet risk transfer requirements, the Company accounts for these transactions as financing transactions.

Premiums, benefits, losses and loss adjustment expenses reflect the net effects of ceded and assumed reinsurance transactions. Included in other assets are prepaid reinsurance premiums, which represent the portion of premiums ceded to reinsurers applicable to the unexpired terms of the reinsurance agreements. Included in reinsurance recoverables are balances due from reinsurance companies for paid and unpaid losses and loss adjustment expenses and are presented net of any necessary allowance for uncollectible reinsurance.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Significant Accounting Policies (continued)**

The Company reinsures certain of its risks to other reinsurers under yearly renewable term, coinsurance, and modified coinsurance arrangements, and variations thereof. The cost of reinsurance related to long-duration contracts is accounted for over the life of the underlying reinsured policies using assumptions consistent with those used to account for the underlying policies.

The Company evaluates the financial condition of its reinsurers and concentrations of credit risk. Reinsurance is placed with reinsurers that meet strict financial criteria established by the Company.

***Value of Business Acquired***

VOBA represents the estimated value assigned to the right to receive future gross profits from cash flows and earnings of acquired insurance and investment contracts as of the date of the transaction. It is based on the actuarially estimated present value of future cash flows from the acquired insurance and investment contracts in-force as of the date of the transaction. The estimated fair value calculation of VOBA is based on certain assumptions, including mortality, persistency, expenses, interest rates, and other factors that the Company expects to experience in future years. Actual experience on the acquired contracts may vary from these projections and the recovery of VOBA is dependent upon the future profitability of the related business. The Company amortizes VOBA over estimated gross profits and it is reviewed for recoverability quarterly.

For universal life-type contracts (including variable annuities), the VOBA asset is amortized over the estimated life of the contracts acquired in proportion to the present value of estimated gross profits ("EGPs"). The Company also uses the present value EGPs to determine reserves for universal life type contracts (including variable annuities) with death or other insurance benefits such as guaranteed minimum death, life-contingent guaranteed minimum withdrawal and universal life insurance secondary guarantee benefits. These benefits are accounted for and collectively referred to as death and other insurance benefit reserves and are held in addition to the account value liability representing policyholder funds.

For most life insurance product contracts, including variable annuities, the Company estimates gross profits over 20 years as EGPs emerging subsequent to that time frame are immaterial. Future gross profits are projected over the estimated lives of the underlying contracts, based on future account value projections for variable annuity products. The projection of future account values requires the use of certain assumptions including: separate account returns; separate account fund mix; fees assessed against the contract holder's account balance; full and partial surrender rates; interest credited; mortality; and annuitization rates. Changes in these assumptions and changes to other assumptions such as expenses and hedging costs cause EGPs to fluctuate, which impacts earnings.

The Company determines EGPs using a set of stochastic reversion to mean ("RTM") separate account return projections which is an estimation technique commonly used by insurance entities to project future separate account returns. Through this estimation technique, the Company's VOBA model is adjusted to reflect actual market returns at the end of each quarter. Through a consideration of recent market returns, the Company will unlock ("Unlock"), or adjust, projected returns over a future period so that the account value returns to the long-term expected rate of return, providing that those projected returns do not exceed certain caps. This Unlock for future separate account returns is determined each quarter.

In the fourth quarter of 2019, the Company completed a comprehensive policyholder behavior assumption study which resulted in a non-market related after-tax charge and incorporated the results of that study into its projection of future gross profits. Additionally, throughout the year, the Company evaluates various aspects of policyholder behavior and will revise its policyholder assumptions if credible emerging data indicates that changes are warranted. Upon completion of an annual assumption study or evaluation of credible new information, the Company will revise its assumptions to reflect its current best estimate. These assumption revisions will change the projected account values and the related EGPs in the VOBA models, as well as EGPs used in the death and other insurance benefit reserving models.

All assumption changes that affect the estimate of future EGPs including the update of current account values, the use of the RTM estimation technique, and policyholder behavior assumptions are considered an Unlock in the period of revision. An Unlock adjusts the VOBA, death and other insurance benefit reserve balances on the Consolidated Balance Sheets with an offsetting benefit or charge on the Consolidated Statements of Operations in the period of the revision. An Unlock revises EGPs to reflect the Company's current best estimate assumptions. The Company also tests the aggregate recoverability of VOBA by comparing the existing balance to the present value of future EGPs. An Unlock that results in an after-tax benefit generally occurs as a result of actual experience or future expectations of product profitability being favorable compared to previous estimates. An Unlock that results in an after-tax charge generally occurs as a result of actual experience or future expectations of product profitability being unfavorable compared to previous estimates.

Policyholders or their beneficiaries may make modifications to existing contracts. If the new modification results in a substantially changed replacement contract, the existing VOBA is written off through income. If the modified contract is not

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Significant Accounting Policies (continued)**

substantially changed, the existing VOBA continues to be amortized and incremental costs are expensed in the period incurred.

***Reserve for Future Policy Benefits******Reserve for Future Policy Benefits on Universal Life-type Contracts***

Certain contracts classified as universal life-type include death and other insurance benefit features including guaranteed minimum death benefit ("GMDB") and the life-contingent portion of guaranteed minimum withdrawal benefit ("GMWB") riders offered with variable annuity contracts, as well as secondary guarantee benefits offered with universal life insurance contracts. Universal life insurance secondary guarantee benefits ensure that the policy will not terminate, and will continue to provide a death benefit, even if there is insufficient policy value to cover the monthly deductions and charges. GMDB riders on variable annuities provide a death benefit during the accumulation phase that is generally equal to the greater of (a) the contract value at death or (b) premium payments less any prior withdrawals and may include adjustments that increase the benefit, such as for maximum anniversary value ("MAV"). For the Company's products with life-contingent GMWB riders, the withdrawal benefit can exceed the guaranteed remaining balance ("GRB"), which is generally equal to premiums less withdrawals. In addition to recording an account value liability that represents policyholder funds, the Company records a death and other insurance benefit liability for GMDBs, the life-contingent portion of GMWBs and the universal life insurance secondary guarantees. This death and other insurance benefit liability is reported in reserve for future policy benefits on the Company's Consolidated Balance Sheets. Changes in the death and other insurance benefit reserves are recorded in benefits, losses and loss adjustment expenses on the Company's Consolidated Statements of Operations.

The death and other insurance benefit liability is determined by estimating the expected present value of the benefits in excess of the policyholder's expected account value in proportion to the present value of total expected assessments and investment margin. Total expected assessments are the aggregate of all contract charges, including those for administration, mortality, expense, and surrender. The liability is accrued as actual assessments are earned. The expected present value of benefits and assessments are generally derived from a set of stochastic scenarios that have been calibrated to our RTM separate account returns and assumptions including market rates of return, volatility, discount rates, lapse rates and mortality experience. Consistent with the Company's policy on the Unlock, the Company regularly evaluates estimates used and adjusts the liability, with a related charge or credit to benefits, losses and loss adjustment expenses. For further information on the Unlock, see the Value of Business Acquired accounting policy section within this footnote.

The Company reinsures a portion of its in-force GMDB, GMWB, and all of its universal life insurance secondary guarantees. Net reinsurance costs are recognized ratably over the accumulation period based on total expected assessments.

***Reserve for Future Policy Benefits on Traditional Annuity and Other Contracts***

Traditional annuities recorded within the reserve for future policy benefits primarily include life-contingent contracts in the payout phase such as structured settlements and terminal funding agreements. Other contracts within the reserve for policyholder benefits include whole life and guaranteed term life insurance contracts. The reserve for future policy benefits is calculated using standard actuarial methods considering the present value of future benefits and related expenses to be paid less the present value of the portion of future premiums required using assumptions "locked in" at the time the policies were issued, including discount rate, withdrawal, mortality and expense assumptions deemed appropriate at the issue date. Future policy benefits are computed at amounts that, with additions from any estimated premiums to be received and with interest on such reserves compounded annually at assumed rates, are expected to be sufficient to meet the Company's policy obligations at their maturities or in the event of an insured's death. While assumptions are locked in upon issuance of new contracts and annuitizations of existing contracts, significant changes in experience or assumptions may require the Company to establish premium deficiency reserves. Premium deficiency reserves, if any, are established based on current assumptions without considering a provision for adverse deviation. Changes in or deviations from the assumptions used can significantly affect the Company's reserve levels and results from operations.

The Company uses reinsurance for a portion of its fixed and payout annuity businesses.



**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Significant Accounting Policies (continued)**

***Other Policyholder Funds and Benefits Payable***

Other policyholder funds and benefits payable primarily include the non-variable account values associated with variable annuity and other universal life-type contracts, investment contracts, the non-life contingent portion of GMWBs that are accounted for as embedded derivatives at fair value as well as other policyholder account balances associated with our life insurance businesses. Investment contracts are non-life contingent and include institutional and governmental deposits, structured settlements and fixed annuities. The liability for investment contracts is equal to the balance that accrues to the benefit of the contract holder as of the financial statement date, which includes the accumulation of deposits plus credited interest, less withdrawals, payments and assessments through the financial statement date. For discussion of fair value of GMWBs that represent embedded derivatives, see Note 3 - Fair Value Measurements of Notes to Consolidated Financial Statements.

***Separate Account Liabilities***

The Company records the variable account value portion of variable annuities, variable life insurance products and institutional and governmental investment contracts within separate accounts. Separate account assets are reported at fair value and separate account liabilities are reported at amounts consistent with separate account assets. Investment income and gains and losses from those separate account assets accrue directly to the policyholder, who assumes the related investment risk, and are offset by change in the related liability. Changes in the value of separate account assets and separate account liabilities are reported in the same line item on the Consolidated Statement of Operations. The Company earns fee income for investment management, certain administrative services and mortality and expense risks.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

## 2. Business Acquisition

### Purchase Accounting

On the Acquisition Date, HHLP obtained control of TLI, a holding company, and its life and annuity operating subsidiaries for a total purchase price of approximately \$1.6 billion.

The table below shows the main balance sheet line items impacted in purchase accounting as of the Acquisition Date.

**Fair Value of Assets Acquired and Liabilities Assumed at the Acquisition Date**

<b>Assets</b>	
Cash and invested assets	\$ 27,076
Deferred income taxes	1,003
Reinsurance recoverable and other assets	22,577
Separate account assets	110,773
<b>Total assets acquired</b>	<b>161,429</b>
<b>Liabilities</b>	
Reserves for future policy benefits	18,057
Other policyholder funds and benefits payable	29,560
Long-term debt	165
Other liabilities	2,131
Separate account liabilities	110,773
<b>Total liabilities assumed</b>	<b>160,686</b>
<b>Net identifiable assets acquired</b>	<b>743</b>
VOBA	805
Intangible assets	55
<b>Net assets acquired</b>	<b>\$ 1,603</b>

**Intangible Assets Recorded in Connection with the Acquisition**

	Amount	Estimated Useful Life
VOBA [1]	\$ 805	20 years
Internally developed software	29	5 years
Insurance licenses	26	

[1] For additional information, please see the Value of Business Acquired section in Note 1 - Basis of Presentation and Significant Accounting Policies and Note 7 - Value of Business Acquired of Notes to Consolidated Financial Statements.

#### Value of Business Acquired/Additional Reserves

In conjunction with the acquisition of TLI, a portion of the purchase price was allocated to the right to receive future gross profits from cash flows and earnings of the Company's insurance and investment contracts as of the date of the transaction. This intangible asset is called VOBA and is based on the actuarially estimated present value of future cash flows from the Company's insurance and investment contracts in-force as of the Acquisition Date. The estimated fair value calculation of VOBA is based on certain assumptions, including mortality, persistency, expenses, interest rates, and other factors that the Company expects to experience in future years. Actual experience on the acquired contracts may vary from these projections and the recovery of VOBA is dependent upon the future profitability of the related business. The Company amortizes VOBA over estimated gross profits and it is reviewed for recoverability quarterly. The fair value of certain acquired obligations of the Company exceeded the book value of assumed in-force policy liabilities resulting in additional reserve liabilities. In purchase accounting these liabilities were increased to fair value, which is presented separately from VOBA as additional insurance liability in Reserves for future policy benefits and Other policyholder funds and benefits payable. The additional liability is amortized to income over the policy or other relevant time period.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**2. Business Acquisition (continued)***Intangible Assets*

Intangible assets with definite lives are amortized over the estimated useful life of the asset. Amortizing intangible assets primarily consist of internally developed software amortized over a period not to exceed five years. Intangible assets with indefinite lives, primarily insurance licenses, are not amortized but are reviewed annually in TL's impairment analysis. They will be tested for impairment more frequently if events or circumstances indicate the fair value of the indefinitely lived intangibles is less than the carrying value.

*Debt*

At acquisition, TLI carried approximately \$143 representing two tranches of outstanding notes which were adjusted to fair value in purchase accounting. The fair value of the outstanding debt at TLI was determined to be approximately \$165 at the Acquisition Date, therefore a fair value adjustment representing the debt premium was recorded in purchase accounting.

*Investments*

In purchase accounting at TL, the acquired investments are recorded at fair value through adjustments to additional paid in capital at the Acquisition Date.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements**

The Company carries certain financial assets and liabilities at estimated fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market in an orderly transaction between market participants. Our fair value framework includes a hierarchy that gives the highest priority to the use of quoted prices in active markets, followed by the use of market observable inputs, followed by the use of unobservable inputs. The fair value hierarchy levels are as follows:

- Level 1 Fair values based primarily on unadjusted quoted prices for identical assets, or liabilities, in active markets that the Company has the ability to access at the measurement date.
- Level 2 Fair values primarily based on observable inputs, other than quoted prices included in Level 1, or based on prices for similar assets and liabilities.
- Level 3 Fair values derived when one or more of the significant inputs are unobservable (including assumptions about risk). With little or no observable market, the determination of fair values uses considerable judgment and represents the Company's best estimate of an amount that could be realized in a market exchange for the asset or liability. Also included are securities that are traded within illiquid markets and/or priced by independent brokers.

The Company will classify the financial asset or liability by level based upon the lowest level input that is significant to the determination of the fair value. In most cases, both observable inputs (e.g., changes in interest rates) and unobservable inputs (e.g., changes in risk assumptions) are used to determine fair values that the Company has classified within Level 3.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)**

**Assets and (Liabilities) Carried at Fair Value by Hierarchy Level as of December 31, 2019**

	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets Accounted for at Fair Value on a Recurring Basis</b>				
Fixed maturities, AFS				
Asset backed securities ("ABS")	\$ 295	\$ —	\$ 282	\$ 13
Collateralized loan obligations ("CLOs")	1,150	—	1,092	58
Commercial mortgage-backed securities ("CMBS")	1,391	—	1,354	37
Corporate	8,121	—	7,734	387
Foreign government/government agencies	409	—	409	—
Municipal	761	—	761	—
Residential mortgage-backed securities ("RMBS")	868	—	621	247
U.S. Treasuries	993	—	993	—
<b>Total fixed maturities</b>	<b>13,988</b>	<b>—</b>	<b>13,246</b>	<b>742</b>
Fixed maturities, FVO	6	—	6	—
Equity securities, at fair value	45	11	1	33
Derivative assets				
GMWB hedging instruments	23	—	—	23
Macro hedge program	49	—	—	49
<b>Total derivative assets [1]</b>	<b>72</b>	<b>—</b>	<b>—</b>	<b>72</b>
Short-term investments	580	345	229	6
Reinsurance recoverable for GMWB	17	—	—	17
Separate account assets [2]	101,698	63,850	37,825	23
<b>Total assets accounted for at fair value on a recurring basis</b>	<b>\$ 116,406</b>	<b>\$ 64,206</b>	<b>\$ 51,307</b>	<b>\$ 893</b>
<b>Liabilities Accounted for at Fair Value on a Recurring Basis</b>				
Other policyholder funds and benefits payable				
GMWB embedded derivative	\$ 5	\$ —	\$ —	\$ 5
<b>Total other policyholder funds and benefits payable</b>	<b>5</b>	<b>—</b>	<b>—</b>	<b>5</b>
Derivative liabilities				
Credit derivatives	(1)	—	(1)	—
Foreign exchange derivatives	(7)	—	(7)	—
Interest rate derivatives	(39)	—	(37)	(2)
GMWB hedging instruments	50	—	35	15
Macro hedge program	(163)	—	(1)	(162)
<b>Total derivative liabilities [3]</b>	<b>(160)</b>	<b>—</b>	<b>(11)</b>	<b>(149)</b>
Modified coinsurance reinsurance contracts	(43)	—	(43)	—
<b>Total liabilities accounted for at fair value on a recurring basis</b>	<b>\$ (198)</b>	<b>\$ —</b>	<b>\$ (54)</b>	<b>\$ (144)</b>

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)**

**Assets and (Liabilities) Carried at Fair Value by Hierarchy Level as of December 31, 2018**

	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets Accounted for at Fair Value on a Recurring Basis</b>				
Fixed maturities, AFS				
Asset backed securities ("ABS")	\$ 516	\$ —	\$ 514	\$ 2
Collateralized loan obligations ("CLOs")	963	—	886	77
Commercial mortgage-backed securities ("CMBS")	1,407	—	1,366	41
Corporate	7,678	—	7,351	327
Foreign government/government agencies	377	—	377	—
Municipal	734	—	734	—
Residential mortgage-backed securities ("RMBS")	1,033	—	590	443
U.S. Treasuries	1,143	322	821	—
<b>Total fixed maturities</b>	<b>13,851</b>	<b>322</b>	<b>12,639</b>	<b>890</b>
Fixed maturities, FVO	12	—	12	—
Equity securities, at fair value	116	54	16	46
Derivative assets				
Interest rate derivatives	36	—	36	—
GMWB hedging instruments	44	—	8	36
Macro hedge program	132	—	—	132
<b>Total derivative assets [1]</b>	<b>212</b>	<b>—</b>	<b>44</b>	<b>168</b>
Short-term investments	862	464	398	—
Reinsurance recoverable for GMWB	40	—	—	40
Modified coinsurance reinsurance contracts	12	—	12	—
Separate account assets [2]	94,724	59,361	35,323	40
<b>Total assets accounted for at fair value on a recurring basis</b>	<b>\$ 109,829</b>	<b>\$ 60,201</b>	<b>\$ 48,444</b>	<b>\$ 1,184</b>
<b>Liabilities Accounted for at Fair Value on a Recurring Basis</b>				
Other policyholder funds and benefits payable				
GMWB embedded derivative	\$ (80)	\$ —	\$ —	\$ (80)
<b>Total other policyholder funds and benefits payable</b>	<b>(80)</b>	<b>—</b>	<b>—</b>	<b>(80)</b>
Derivative liabilities				
Credit derivatives	2	—	2	—
Foreign exchange derivatives	(91)	—	(91)	—
Interest rate derivatives	(137)	—	(110)	(27)
GMWB hedging instruments	27	—	18	9
Macro hedge program	115	—	—	115
<b>Total derivative liabilities [3]</b>	<b>(84)</b>	<b>—</b>	<b>(181)</b>	<b>97</b>
<b>Total liabilities accounted for at fair value on a recurring basis</b>	<b>\$ (164)</b>	<b>\$ —</b>	<b>\$ (181)</b>	<b>\$ 17</b>

[1] Includes derivative instruments in a net positive fair value position after consideration of the accrued interest and impact of collateral posting requirements which may be imposed by agreements and applicable law. See footnote 3 to this table for derivative liabilities.

[2] Approximately \$2.4 billion and \$3.6 billion of investment sales receivable, as of December 31, 2019 and 2018, respectively, are excluded from this disclosure requirement because they are trade receivables in the ordinary course of business where the carrying amount approximates fair value. Included in the total fair value amount are \$461 and \$468 of investments, as of December 31, 2019 and 2018, respectively, for which the fair value is estimated using the net asset value per unit as a practical expedient which are excluded from the disclosure requirement to classify amounts in the fair value hierarchy.

[3] Includes derivative instruments in a net negative fair value position (derivative liability) after consideration of the accrued interest and impact of collateral posting requirements which may be imposed by agreements and applicable law.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)****Fixed Maturities, Equity Securities, Short-term Investments, and Free-standing Derivatives****Valuation Techniques**

The Company generally determines fair values using valuation techniques that use prices, rates, and other relevant information evident from market transactions involving identical or similar instruments. Valuation techniques also include, where appropriate, estimates of future cash flows that are converted into a single discounted amount using current market expectations. The Company uses a "waterfall" approach comprised of the following pricing sources and techniques, which are listed in priority order:

- Quoted prices, unadjusted, for identical assets or liabilities in active markets, which are classified as Level 1.
- Prices from third-party pricing services, which primarily utilize a combination of techniques. These services utilize recently reported trades of identical, similar, or benchmark securities making adjustments for market observable inputs available through the reporting date. If there are no recently reported trades, they may use a discounted cash flow technique to develop a price using expected cash flows based upon the anticipated future performance of the underlying collateral discounted at an estimated market rate. Both techniques develop prices that consider the time value of future cash flows and provide a margin for risk, including liquidity and credit risk. Most prices provided by third-party pricing services are classified as Level 2 because the inputs used in pricing the securities are observable. However, some securities that are less liquid or trade less actively are classified as Level 3. Additionally, certain long-dated securities, such as municipal securities and bank loans, include benchmark interest rate or credit spread assumptions that are not observable in the marketplace and are thus classified as Level 3.
- Internal matrix pricing, which is a valuation process internally developed for private placement securities for which the Company is unable to obtain a price from a third-party pricing service. Internal pricing matrices determine credit spreads that, when combined with risk-free rates, are applied to contractual cash flows to develop a price. The Company develops credit spreads using market based data for public securities adjusted for credit spread differentials between public and private securities, which are obtained from a survey of multiple private placement brokers. The market-based reference credit spread considers the issuer's financial strength and term to maturity, using an independent public security index and trade information, while the credit spread differential considers the non-public nature of the security. Securities priced using internal matrix pricing are classified as Level 2 because the inputs are observable or can be corroborated with observable data.
- Independent broker quotes, which are typically non-binding use inputs that can be difficult to corroborate with observable market based data. Brokers may use present value techniques using assumptions specific to the security types, or they may use recent transactions of similar securities. Due to the lack of transparency in the process that brokers use to develop prices, valuations that are based on independent broker quotes are classified as Level 3.

The fair value of free-standing derivative instruments is determined primarily using a discounted cash flow model or option model technique and incorporates counterparty credit risk. In some cases, quoted market prices for exchange-traded and over the counter ("OTC") cleared derivatives may be used and in other cases independent broker quotes may be used. The pricing valuation models primarily use inputs that are observable in the market or can be corroborated by observable market data. The valuation of certain derivatives may include significant inputs that are unobservable, such as volatility levels, and reflect the Company's view of what other market participants would use when pricing such instruments. Unobservable market data is used in the valuation of customized derivatives that are used to hedge certain GMWB variable annuity riders. See the section "GMWB Embedded, Customized, and Reinsurance Derivatives" below for further discussion of the valuation model used to value these customized derivatives.

**Valuation Inputs**

Quoted prices for identical assets in active markets are considered Level 1 and consist of on-the-run U.S. Treasuries, money market funds, exchange-traded equity securities, open-ended mutual funds, short-term investments, and exchange traded futures and option contracts.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)**

**Valuation Inputs Used in Level 2 and 3 Measurements for Securities and Freestanding Derivatives**

Level 2 Primary Observable Inputs	Level 3 Primary Unobservable Inputs
<b>Fixed Maturity Investments</b>	
<b>Structured securities (includes ABS, CLOs, CMBS and RMBS)</b>	
<ul style="list-style-type: none"> <li>• Benchmark yields and spreads</li> <li>• Monthly payment information</li> <li>• Collateral performance, which varies by vintage year and includes delinquency rates, loss severity rates and refinancing assumptions</li> <li>• Credit default swap indices</li> </ul> <p>Other inputs for ABS, CLOs, and RMBS:</p> <ul style="list-style-type: none"> <li>• Estimate of future principal prepayments, derived from the characteristics of the underlying structure</li> <li>• Prepayment speeds previously experienced at the interest rate levels projected for the collateral</li> </ul>	<ul style="list-style-type: none"> <li>• Independent broker quotes</li> <li>• Credit spreads beyond observable curve</li> <li>• Interest rates beyond observable curve</li> </ul> <p>Other inputs for less liquid securities or those that trade less actively, including subprime RMBS:</p> <ul style="list-style-type: none"> <li>• Estimated cash flows</li> <li>• Credit spreads, which include illiquidity premium</li> <li>• Constant prepayment rates</li> <li>• Constant default rates</li> <li>• Loss severity</li> </ul>
<b>Corporates</b>	
<ul style="list-style-type: none"> <li>• Benchmark yields and spreads</li> <li>• Reported trades, bids, offers of the same or similar securities</li> <li>• Issuer spreads and credit default swap curves</li> </ul> <p>Other inputs for investment grade privately placed securities that utilize internal matrix pricing:</p> <ul style="list-style-type: none"> <li>• Credit spreads for public securities of similar quality, maturity, and sector, adjusted for non-public nature</li> </ul>	<ul style="list-style-type: none"> <li>• Independent broker quotes</li> <li>• Credit spreads beyond observable curve</li> <li>• Interest rates beyond observable curve</li> </ul> <p>Other inputs for below investment grade privately placed securities:</p> <ul style="list-style-type: none"> <li>• Independent broker quotes</li> <li>• Credit spreads for public securities of similar quality, maturity, and sector, adjusted for non-public nature</li> </ul>
<b>U.S Treasuries, Municipals, and Foreign government/government agencies</b>	
<ul style="list-style-type: none"> <li>• Benchmark yields and spreads</li> <li>• Issuer credit default swap curves</li> <li>• Political events in emerging market economies</li> <li>• Municipal Securities Rulemaking Board reported trades and material event notices</li> <li>• Issuer financial statements</li> </ul>	<ul style="list-style-type: none"> <li>• Credit spreads beyond observable curve</li> <li>• Interest rates beyond observable curve</li> </ul>
<b>Equity Securities</b>	
<ul style="list-style-type: none"> <li>• Quoted prices in markets that are not active</li> </ul>	<ul style="list-style-type: none"> <li>• For privately traded equity securities, internal discounted cash flow models utilizing earnings multiples or other cash flow assumptions that are not observable</li> </ul>
<b>Short-term Investments</b>	
<ul style="list-style-type: none"> <li>• Benchmark yields and spreads</li> <li>• Reported trades, bids, offers</li> <li>• Issuer spreads and credit default swap curves</li> <li>• Material event notices and new issue money market rates</li> </ul>	<ul style="list-style-type: none"> <li>• Independent broker quotes</li> </ul>
<b>Derivatives</b>	
<b>Credit derivatives</b>	
<ul style="list-style-type: none"> <li>• Swap yield curve</li> <li>• Credit default swap curves</li> </ul>	Not applicable
<b>Equity derivatives</b>	
<ul style="list-style-type: none"> <li>• Equity index levels</li> <li>• Swap yield curve</li> </ul>	<ul style="list-style-type: none"> <li>• Independent broker quotes</li> <li>• Equity volatility</li> </ul>
<b>Foreign exchange derivatives</b>	
<ul style="list-style-type: none"> <li>• Swap yield curve</li> <li>• Currency spot and forward rates</li> <li>• Cross currency basis curves</li> </ul>	Not applicable
<b>Interest rate derivatives</b>	
<ul style="list-style-type: none"> <li>• Swap yield curve</li> </ul>	<ul style="list-style-type: none"> <li>• Independent broker quotes</li> <li>• Interest rate volatility</li> </ul>



**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)****Significant Unobservable Inputs for Level 3 - Securities**

As of December 31, 2019							
Assets Accounted for at Fair Value on a Recurring Basis	Fair Value	Predominant Valuation Technique	Significant Unobservable Input	Minimum	Maximum	Weighted Average [1]	Impact of Increase in Input on Fair Value [2]
CLOs [3]	\$ 58	Discounted cash flows	Spread	113bps	246bps	243bps	Decrease
CMBS [3]	37	Discounted cash flows	Spread (encompasses prepayment, default risk and loss severity)	9bps	1,832bps	266bps	Decrease
Corporate [4]	309	Discounted cash flows	Spread	93bps	823bps	236bps	Decrease
RMBS [3]	247	Discounted cash flows	Spread [6]	5bps	233bps	82bps	Decrease
			Constant prepayment rate [6]	—%	13%	6%	Decrease [5]
			Constant default rate [6]	2%	5%	3%	Decrease
			Loss severity [6]	—%	100%	70%	Decrease
As of December 31, 2018							
Assets accounted for at Fair Value on a Recurring Basis	Fair Value	Predominant Valuation Technique	Significant Unobservable Input	Minimum	Maximum	Weighted Average [1]	Impact of Increase in Input on Fair Value [2]
CMBS [3]	\$ 1	Discounted cash flows	Spread (encompasses prepayment, default risk and loss severity)	9bps	1,816bps	278bps	Decrease
Corporate [4]	144	Discounted cash flows	Spread	145bps	1,145bps	400bps	Decrease
RMBS [3]	426	Discounted cash flows	Spread [6]	31bps	346bps	92bps	Decrease
			Constant prepayment rate [6]	—%	13%	6%	Decrease [5]
			Constant default rate [6]	2%	8%	3%	Decrease
			Loss severity [6]	—%	100%	58%	Decrease

[1] The weighted average is determined based on the fair value of the securities.

[2] Conversely, the impact of a decrease in input would have the opposite impact to the fair value as that presented in the table.

[3] Excludes securities for which the Company bases fair value on broker quotations.

[4] Excludes securities for which the Company bases fair value on broker quotations; however, included are broker-priced lower-rated private placement securities for which the Company receives spread and yield information to corroborate the fair value.

[5] Decrease for above market rate coupons and increase for below market rate coupons.

[6] Generally, a change in the assumption used for the constant default rate would have been accompanied by a directionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumption used for constant prepayment rate and would have resulted in wider spreads.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)**

The tables below exclude certain securities for which fair values are predominately based on independent broker quotes.

**Significant Unobservable Inputs for Level 3 - Freestanding Derivatives**

As of December 31, 2019							
	Fair Value	Predominant Valuation Technique	Significant Unobservable Input	Minimum	Maximum	Weighted Average [1]	Impact of Increase in Input on Fair Value [2]
Interest rate derivatives							
Interest rate swaps	\$ (2)	Discounted cash flows	Swap curve beyond 30 years	2%	2%	2%	Decrease
GMWB hedging instruments							
Customized swaps	35	Discounted cash flows	Equity volatility	11%	23%	17%	Increase
Interest rate swaption	3	Option model	Interest rate volatility	2%	2%	2%	Increase
Macro hedge program [3]							
Equity options	(111)	Option model	Equity volatility	11%	35%	22%	Increase
Interest rate swaption	(3)	Option model	Interest rate volatility	2%	2%	2%	Increase
As of December 31, 2018							
	Fair Value	Predominant Valuation Technique	Significant Unobservable Input	Minimum	Maximum		Impact of Increase in Input on Fair Value [2]
Interest rate derivatives							
Interest rate swaps	\$ (27)	Discounted cash flows	Swap curve beyond 30 years	3%	3%		Decrease
GMWB hedging instruments							
Equity variance swaps	(26)	Option model	Equity volatility	22%	22%		Increase
Equity options	(1)	Option model	Equity volatility	30%	32%		Increase
Customized swaps	71	Discounted cash flows	Equity volatility	18%	30%		Increase
Interest rate swaption	1	Option model	Interest rate volatility	3%	3%		Increase
Macro hedge program [3]							
Equity options	250	Option model	Equity volatility	17%	30%		Increase

[1] The weighted average is determined based on the fair value of the securities.

[2] Conversely, the impact of a decrease in input would have the opposite impact to the fair value as that presented in the table. Changes are based on long positions, unless otherwise noted. Changes in fair value will be inversely impacted for short positions.

[3] Excludes derivatives for which the Company bases fair value on broker quotations.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)****GMWB Embedded, Customized and Reinsurance Derivatives**

<i>GMWB Embedded Derivatives</i>	The Company formerly offered certain variable annuity products with GMWB riders that provide the policyholder with a guaranteed remaining balance ("GRB") which is generally equal to premiums less withdrawals. If the policyholder's account value is reduced to a specified level through a combination of market declines and withdrawals but the GRB still has value, the Company is obligated to continue to make annuity payments to the policyholder until the GRB is exhausted. When payments of the GRB are not life-contingent, the GMWB represents an embedded derivative carried at fair value reported in other policyholder funds and benefits payable on the Consolidated Balance Sheets with changes in fair value reported in net realized capital gains and losses.
<i>Free-standing Customized Derivatives</i>	The Company holds free-standing customized derivative contracts to provide protection from certain capital markets risks for the remaining term of specified blocks of non-reinsured GMWB riders. These customized derivatives are based on policyholder behavior assumptions specified at the inception of the derivative contracts. The Company retains the risk for differences between assumed and actual policyholder behavior and between the performance of the actively managed funds underlying the separate accounts and their respective indices. These derivatives are reported on the Consolidated Balance Sheets within other investments or other liabilities, as appropriate, after considering the impact of master netting agreements.
<i>GMWB Reinsurance Derivative</i>	The Company has reinsurance arrangements in place to transfer a portion of its risk of loss due to GMWB. These arrangements are recognized as derivatives carried at fair value and reported in reinsurance recoverables on the Consolidated Balance Sheets. Changes in the fair value of the reinsurance agreements are reported in net realized capital gains and losses.

**Valuation Techniques**

Fair values for GMWB embedded derivatives, free-standing customized derivatives and reinsurance derivatives are classified as Level 3 in the fair value hierarchy and are calculated using internally developed models that utilize significant unobservable inputs because active, observable markets do not exist for these items. In valuing the GMWB embedded derivative, the Company attributes to the derivative a portion of the expected fees to be collected over the expected life of the contract from the contract holder equal to the present value of future GMWB claims. The excess of fees collected from the contract holder in the current period over the portion of fees attributed to the embedded derivative in the current period are associated with the host variable annuity contract and reported in fee income.

**Valuation Inputs**

The fair value for each of the non-life contingent GMWBs, the free-standing customized derivatives and the GMWB reinsurance derivative is calculated as an aggregation of the following components: Best Estimate Claim Payments; Credit Standing Adjustment; and Margins. The Company believes the aggregation of these components results in an amount that a market participant in an active liquid market would require, if such a market existed, to assume the risks associated with the guaranteed minimum benefits and the related reinsurance and customized derivatives. Each component described in the following discussion is unobservable in the marketplace and requires subjectivity by the Company in determining its value.

*Best Estimate Claim Payments*

The Best Estimate Claim Payments are calculated based on actuarial and capital market assumptions related to projected cash flows, including the present value of benefits and related contract charges, over the lives of the contracts, incorporating unobservable inputs including expectations concerning policyholder behavior.

*Credit Standing Adjustment*

The credit standing adjustment is an estimate of the adjustment to the fair value that market participants would require in determining fair value to reflect the risk that GMWB benefit obligations or the GMWB reinsurance recoverables will not be fulfilled. The Company incorporates a blend of estimates of peer company and reinsurer bond spreads and credit default spreads from capital markets, adjusted for market recoverability.

*Margins*

The behavior risk margin adds a margin that market participants would require, in determining fair value, for the risk that the Company's assumptions about policyholder behavior could differ from actual experience. The behavior risk margin is calculated by taking the difference between adverse policyholder behavior assumptions and best estimate assumptions.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)****Valuation Inputs Used in Levels 2 and 3 Measurements for GMWB Embedded, Customized and Reinsurance Derivatives**

Level 2 Primary Observable Inputs	Level 3 Primary Unobservable Inputs
<ul style="list-style-type: none"> <li>• Risk-free rates as represented by the Eurodollar futures, LIBOR deposits and swap rates to derive forward curve rates</li> <li>• Correlations of 10 years of observed historical returns across underlying well-known market indices</li> <li>• Correlations of historical index returns compared to separate account fund returns</li> <li>• Equity index levels</li> </ul>	<ul style="list-style-type: none"> <li>• Market implied equity volatility assumptions</li> <li>• Credit standing adjustment assumptions</li> </ul> <p>Assumptions about policyholder behavior, including:</p> <ul style="list-style-type: none"> <li>• Withdrawal utilization</li> <li>• Withdrawal rates</li> <li>• Lapse rates</li> <li>• Reset elections</li> </ul>

**Significant Unobservable Inputs for Level 3 GMWB Embedded Customized and Reinsurance Derivatives**

As of December 31, 2019				
	Unobservable Inputs (Minimum)	Unobservable Inputs (Maximum)	Weighted Average	Impact of Increase in Input on Fair Value Measurement [1]
Withdrawal Utilization [2]	19%	100%	69%	Increase
Withdrawal Rates [3]	—%	7%	6%	Increase
Lapse Rates [4]	—%	61%	6%	Decrease [8]
Reset Elections [5]	—%	100%	11%	Increase
Equity Volatility [6]	10%	25%	19%	Increase
Credit standing adjustment [7]	0.07%	0.26%	0.17%	Decrease
As of December 31, 2018				
	Unobservable Inputs (Minimum)	Unobservable Inputs (Maximum)		Impact of Increase in Input on Fair Value Measurement [1]
Withdrawal Utilization [2]	15%	100%		Increase
Withdrawal Rates [3]	—%	8%		Increase
Lapse Rates [4]	1%	40%		Decrease [8]
Reset Elections [5]	20%	45%		Increase
Equity Volatility [6]	17%	30%		Increase
Credit standing adjustment [7]	0.04%	0.28%		Decrease

[1] Conversely, the impact of a decrease in input would have the opposite impact to the fair value as that presented in the table.

[2] Range represents assumed cumulative percentages of policyholders taking withdrawals.

[3] Range represents assumed cumulative annual amount withdrawn by policyholders.

[4] Range represents assumed annual percentages of full surrender of the underlying variable annuity contracts across all policy durations for in force business.

[5] Range represents assumed percentages of policyholders that would elect to reset their guaranteed benefit base.

[6] Range represents implied market volatilities for equity indices based on multiple pricing sources.

[7] Range represents Company credit spreads, adjusted for market recoverability.

[8] The impact may be an increase for some contracts, particularly those with out of the money guarantees.

**Separate Account Assets**

Separate account assets are primarily invested in mutual funds. Other separate account assets include fixed maturities, limited partnerships, equity securities, short-term investments and derivatives that are valued in the same manner, and using the same pricing sources and inputs, as those investments held by the Company. For limited partnerships in which fair value represents the separate account's share of the NAV, 49% and 51% were subject to significant liquidation restrictions as of December 31, 2019 and 2018, respectively. Total limited partnerships that do not allow any form of redemption were 0% as of December 31, 2019 and 2018, respectively. Separate account assets classified as Level 3 primarily include long-dated bank loans, subprime RMBS and commercial mortgage loans.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)****Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs**

The Company uses derivative instruments to manage the risk associated with certain assets and liabilities. However, the derivative instrument may not be classified with the same fair value hierarchy level as the associated asset or liability. Therefore, the realized and unrealized gains and losses on derivatives reported in the Level 3 roll-forward may be offset by realized and unrealized gains and losses of the associated assets and liabilities in other line items of the financial statements.

The following table presents a reconciliation of the beginning and ending balances for fair value measurements for the year ended December 31, 2019, for which the Company had used significant unobservable inputs (Level 3):

**Fair Value Roll-forwards for Financial Instruments Classified as Level 3**

	Fair Value as of January 1, 2019	Total Realized/Unrealized Gains (Losses)		Purchases	Settlements	Sales	Transfers into Level 3 [5]	Transfers out of Level 3 [5]	Fair Value as of December 31, 2019	
		Included in Net Income [2] [3] [7]	Included in OCI [4]							
<b>Assets</b>										
Fixed maturities, AFS										
ABS	\$ 2	\$ —	\$ —	\$ 13	\$ —	\$ —	\$ —	\$ (2)	\$ 13	
CLOs	77	—	—	155	(91)	(5)	—	(78)	58	
CMBS	41	—	2	53	(1)	—	—	(58)	37	
Corporate	327	(3)	16	41	(15)	(106)	138	(11)	387	
RMBS	443	—	1	—	(75)	(105)	—	(17)	247	
Total fixed maturities, AFS	890	(3)	19	262	(182)	(216)	138	(166)	742	
Equity securities, at fair value	46	(4)	—	2	(1)	(10)	—	—	33	
Freestanding derivatives										
Equity	—	(1)	—	1	—	—	—	—	—	
GMWB hedging instruments	45	(35)	—	—	28	—	—	—	38	
Total freestanding derivatives [5]	45	(36)	—	1	28	—	—	—	38	
Reinsurance recoverable for GMWB										
Separate accounts	40	—	—	82	—	(14)	12	(97)	23	
Short-term investments	—	—	—	6	—	—	—	—	6	
<b>Total assets</b>	<b>\$ 1,061</b>	<b>\$ (77)</b>	<b>\$ 19</b>	<b>\$ 353</b>	<b>\$ (144)</b>	<b>\$ (240)</b>	<b>\$ 150</b>	<b>\$ (263)</b>	<b>\$ 859</b>	
<b>(Liabilities)</b>										
Freestanding derivatives										
Interest rate	(27)	(6)	—	—	31	—	—	—	(2)	
Macro hedge program	247	(359)	—	(1)	—	—	—	—	(113)	
Total freestanding derivatives [5]	220	(365)	—	(1)	31	—	—	—	(115)	
Other policyholder funds and benefits payable										
Guaranteed withdrawal benefits	(80)	134	—	—	(49)	—	—	—	5	
Total other policyholder funds and benefits payable	(80)	134	—	—	(49)	—	—	—	5	
<b>Total liabilities</b>	<b>\$ 140</b>	<b>\$ (231)</b>	<b>\$ —</b>	<b>\$ (1)</b>	<b>\$ (18)</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ (110)</b>	

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)**

The following table presents a reconciliation of the beginning and ending balances for fair value measurements for the period of June 1, 2018 to December 31, 2018, for which the Company had used significant unobservable inputs (Level 3):

**Fair Value Roll-forwards for Financial Instruments Classified as Level 3**

	Total Realized/Unrealized Gains (Losses)				Purchases	Settlements	Sales	Transfers into Level 3 [5]	Transfers out of Level 3 [5]	Fair Value as of December 31, 2018
	Fair Value as of June 1, 2018 [1]	Included in Net Income [2] [3] [7]	Included in OCI [4]							
<b>Assets</b>										
Fixed maturities, AFS										
ABS	\$ 12	\$ —	\$ —	\$ 20	\$ (1)	\$ (4)	\$ 1	\$ (26)	\$ 2	
CLOs	65	—	(1)	142	(3)	(7)	—	(119)	77	
CMBS	17	—	—	42	(1)	(1)	—	(16)	41	
Corporate	451	(6)	(7)	17	(2)	(33)	6	(99)	327	
Municipal	24	—	—	—	—	(12)	—	(12)	—	
RMBS	617	—	(1)	38	(71)	(117)	—	(23)	443	
<b>Total fixed maturities, AFS</b>	<b>1,186</b>	<b>(6)</b>	<b>(9)</b>	<b>259</b>	<b>(78)</b>	<b>(174)</b>	<b>7</b>	<b>(295)</b>	<b>890</b>	
Equity securities, at fair value	42	1	—	4	—	(1)	—	—	46	
Freestanding derivatives										
Interest rate	(27)	—	—	—	—	—	—	—	(27)	
GMWB hedging instruments	17	28	—	—	—	—	—	—	45	
Macro hedge program	(5)	156	—	41	55	—	—	—	247	
<b>Total freestanding derivatives [6]</b>	<b>(15)</b>	<b>184</b>	<b>—</b>	<b>41</b>	<b>55</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>265</b>	
Reinsurance recoverable for GMWB	22	10	—	—	8	—	—	—	40	
Separate accounts	55	—	—	45	—	(7)	6	(59)	40	
<b>Total assets</b>	<b>\$ 1,290</b>	<b>\$ 189</b>	<b>\$ (9)</b>	<b>\$ 349</b>	<b>\$ (15)</b>	<b>\$ (182)</b>	<b>\$ 13</b>	<b>\$ (354)</b>	<b>\$ 1,281</b>	
<b>(Liabilities)</b>										
Other policyholder funds and benefits payable										
Guaranteed withdrawal benefits	(21)	(25)	—	—	(34)	—	—	—	(80)	
<b>Total other policyholder funds and benefits payable</b>	<b>(21)</b>	<b>(25)</b>	<b>—</b>	<b>—</b>	<b>(34)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>(80)</b>	
<b>Total liabilities</b>	<b>\$ (21)</b>	<b>\$ (25)</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ (34)</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ (80)</b>	

[1] All assets and liabilities presented were acquired as part of the Talcott Acquisition. For additional information, see Note 1 - Basis of Presentation of Notes to Consolidated Financial Statements.

[2] The Company classifies realized and unrealized gains (losses) on GMWB reinsurance derivatives and GMWB embedded derivatives as unrealized gains (losses) for purposes of disclosure in this table because it is impracticable to track on a contract-by-contract basis the realized gains (losses) for these derivatives and embedded derivatives.

[3] Amounts in these columns are generally reported in net realized capital gains (losses). The realized/unrealized gains (losses) included in net income for separate account assets are offset by an equal amount for separate account liabilities, which results in a net zero impact on net income for the Company. All amounts are before income taxes and amortization.

[4] All amounts are before income taxes and amortization.

[5] Transfers in and/or (out) of Level 3 are primarily attributable to the availability of market observable information and the re-evaluation of the observability of pricing inputs.

[6] Derivative instruments are reported in this table on a net basis for asset (liability) positions and reported in the Consolidated Balance Sheets in other investments and other liabilities.

[7] Includes both market and non-market impacts in deriving realized and unrealized gains (losses).

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)**

**Changes in Unrealized Gains (Losses) included in Net Income for Financial Instruments Classified as Level 3 Still Held at End of Period [1] [2]**

	For the Years Ended December 31,	
	2019	2018
<b>Assets</b>		
Fixed maturities, AFS		
Corporate	\$ (4)	\$ (6)
Total fixed maturities, AFS	(4)	(6)
Equity securities, at fair value	(2)	—
Freestanding derivatives		
Equity	(1)	—
Interest rate	(6)	1
GMWB hedging instruments	(35)	28
Macro hedge program	(359)	252
Total freestanding derivatives	(401)	281
Reinsurance recoverable for GMWB	(34)	10
<b>Total assets</b>	<b>\$ (441)</b>	<b>\$ 285</b>
<b>(Liabilities)</b>		
Other policyholder funds and benefits payable		
Guaranteed withdrawal benefits	\$ 134	\$ (25)
Total other policyholder funds and benefits payable	134	(25)
<b>Total liabilities</b>	<b>\$ 134</b>	<b>\$ (25)</b>

[1] All amounts presented are reported in net realized capital gains (losses). The realized/unrealized gains (losses) included in net income for separate account assets are offset by an equal amount for separate account liabilities, which results in a net zero impact on net income for the Company. All amounts are before income taxes and amortization.

[2] Amounts presented are for Level 3 only and therefore may not agree to other disclosures included herein.

**Changes in Unrealized Gains (Losses) included in OCI for Financial Instruments Classified as Level 3 Still Held at End of Period [1]**

	For the Year Ended December 31, 2019
<b>Assets</b>	
Fixed maturities, AFS	
CMBS	1
Corporate	17
RMBS	1
Total fixed maturities, AFS	19
<b>Total assets</b>	<b>\$ 19</b>

[1] Changes in unrealized gains (losses) on fixed maturities, AFS are reported in changes in net unrealized gain on securities in the Consolidated Statements of Comprehensive Income.

**Fair Value Option**

The Company has elected the fair value option for certain RMBS that contain embedded credit derivatives with underlying credit. These securities are included within Fixed Maturities, FVO on the Consolidated Balance Sheets and changes in the fair value of these securities are reported in net realized capital gains and losses.

As of December 31, 2019 and 2018, the fair value of assets and liabilities using the fair value option was \$6 and \$12, respectively, within the residential real estate sector.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**3. Fair Value Measurements (continued)**

For the years ended December 31, 2019 and 2018, there were no realized capital gains (losses) related to the fair value of assets using the fair value option.

**Financial Assets and Liabilities Not Carried at Fair Value**

	Fair Value Hierarchy Level	For the Years Ended December 31,			
		2019		2018	
		Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Assets</b>					
Policy loans	Level 3	\$ 1,467	\$ 1,467	\$ 1,441	\$ 1,441
Mortgage loans	Level 3	\$ 2,241	\$ 2,331	\$ 2,100	\$ 2,125
<b>Liabilities</b>					
Other policyholder funds and benefits payable [1]	Level 3	\$ 6,049	\$ 5,912	\$ 6,186	\$ 5,888
Assumed investment contracts [2]	Level 3	\$ 1	\$ 1	\$ 185	\$ 185

[1] Excludes group accident and health and universal life insurance contracts, including corporate owned life insurance.

[2] Included in other liabilities on the Consolidated Balance Sheets.



**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Investments**

**Net Investment Income**

<i>(Before tax)</i>	For the Years Ended December 31,	
	2019	2018
Fixed maturities [1]	\$ 586	\$ 343
Equity securities	6	9
Mortgage loans	92	49
Policy loans	84	48
Limited partnerships and other alternative investments	161	67
Other investments [2]	19	11
Investment expenses	(24)	(18)
<b>Total net investment income</b>	<b>\$ 924</b>	<b>\$ 509</b>

[1] Includes net investment income on short-term investments.

[2] Includes income from derivatives that qualify for hedge accounting and hedge fixed maturities.

**Net Realized Capital Gains (Losses)**

<i>(Before tax)</i>	For the Years Ended December 31,	
	2019	2018
Gross gains on sales	\$ 67	\$ 12
Gross losses on sales	(18)	(38)
Equity securities [1]	2	(21)
Net other-than-temporary impairment ("OTTI") losses recognized in earnings	(4)	(7)
Valuation allowances on mortgage loans	—	(5)
Results of variable annuity hedge program		
GMWB derivatives, net	53	12
Macro hedge program	(418)	153
Total results of variable annuity hedge program	(365)	165
Transactional foreign currency revaluation	(4)	9
Non-qualifying foreign currency derivatives	(4)	(10)
Other, net [2]	51	37
<b>Net realized capital gains (losses)</b>	<b>\$ (275)</b>	<b>\$ 142</b>

[1] Effective January 1, 2018, with adoption of new accounting standards for equity securities, include all changes in fair value and trading gains and losses for equity securities at fair value.

[2] Includes gains (losses) on non-qualifying derivatives, excluding foreign currency derivatives, of \$54 for the year ended December 31, 2019 and \$35 for the year ended December 31, 2018.

**Sales of AFS Securities**

	For the Years Ended December 31,	
	2019	2018
Fixed maturities, AFS		
Sale proceeds	\$ 2,541	\$ 2,523
Gross gains	67	12
Gross losses	(16)	(37)

Sales of AFS securities in 2019 were primarily a result of duration and liquidity management, as well as tactical changes to the portfolio as a result of changing market conditions.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Investments (continued)**

The net unrealized gain (loss) on equity securities included in net realized capital gains (losses) related to equity securities still held as of December 31, 2019, was \$(2) and \$(14) for the year ended December 31, 2018.

**Recognition and Presentation of Other-Than-Temporary Impairments**

The Company will record an OTTI for fixed maturities if the Company intends to sell or it is more likely than not that the Company will be required to sell the security before a recovery in value. A corresponding charge is recorded in net realized capital losses equal to the difference between the fair value and amortized cost basis of the security.

The Company will also record an OTTI for those fixed maturities for which the Company does not expect to recover the entire amortized cost basis. For these securities, the excess of the amortized cost basis over its fair value is separated into the portion representing a credit OTTI, which is recorded in net realized capital losses, and the remaining non-credit amount, which is recorded in OCI. The credit OTTI amount is the excess of its amortized cost basis over the Company's best estimate of discounted expected future cash flows. The non-credit amount is the excess of the best estimate of the discounted expected future cash flows over the fair value. The Company's best estimate of discounted expected future cash flows becomes the new cost basis and accretes prospectively into net investment income over the estimated remaining life of the security.

The Company's best estimate of expected future cash flows is a quantitative and qualitative process that incorporates information received from third-party sources along with certain internal assumptions regarding the future performance. The Company's considerations include, but are not limited to (a) changes in the financial condition of the issuer and the underlying collateral, (b) whether the issuer is current on contractually obligated interest and principal payments, (c) credit ratings, (d) payment structure of the security and (e) the extent to which the fair value has been less than the amortized cost of the security.

For non-structured securities, assumptions include, but are not limited to, economic and industry-specific trends and fundamentals, security-specific developments, industry earnings multiples and the issuer's ability to restructure and execute asset sales.

For structured securities, assumptions include, but are not limited to, various performance indicators such as historical and projected default and recovery rates, credit ratings, current and projected delinquency rates, loan-to-value ("LTV") ratios, average cumulative collateral loss rates that vary by vintage year, prepayment speeds, and property value declines. These assumptions require the use of significant management judgment and include the probability of issuer default and estimates regarding timing and amount of expected recoveries which may include estimating the underlying collateral value.

**Impairments in Earnings by Type**

	For the Years Ended December 31,	
	2019	2018
Intent-to-sell impairments	\$ —	\$ 1
Credit impairments	4	6
<b>Total impairments</b>	<b>\$ 4</b>	<b>\$ 7</b>

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Investments (continued)****Cumulative Credit Impairments**

<i>(Before tax)</i>	For the Years Ended December 31,	
	2019	2018
Balance as of beginning of period	\$ (6)	\$ —
<b>Additions for credit impairments recognized on [1]:</b>		
Securities not previously impaired	(4)	(6)
Securities previously impaired	—	—
<b>Reductions for credit impairments previously recognized on:</b>		
Securities that matured or were sold during the period	6	—
Securities due to an increase in expected cash flows	—	—
<b>Balance as of end of period</b>	<b>\$ (4)</b>	<b>\$ (6)</b>

[1] These additions are included in the net OTTI losses recognized in earnings on the Consolidated Statements of Operations.

**Available-for-Sale Securities****AFS Securities by Type**

	December 31, 2019					December 31, 2018				
	Cost or Amortized Cost [1]	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Non- Credit OTTI [2]	Cost or Amortized Cost [1]	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Non- Credit OTTI [2]
ABS	\$ 291	\$ 4	\$ —	\$ 295	\$ —	\$ 514	\$ 2	\$ —	\$ 516	\$ —
CLOs	1,150	6	(6)	1,150	—	971	5	(13)	963	—
CMBS	1,331	65	(3)	1,391	—	1,409	8	(7)	1,407	—
Corporate	7,403	696	(7)	8,121	—	7,860	19	(236)	7,678	(1)
Foreign govt./govt. agencies	382	30	(1)	409	—	383	3	(6)	377	—
Municipal	705	56	—	761	—	738	5	(10)	734	—
RMBS	853	16	(1)	868	—	1,034	3	(4)	1,033	—
U.S. Treasuries	905	88	—	993	—	1,138	8	(3)	1,143	—
<b>Total fixed maturities, AFS</b>	<b>\$ 13,020</b>	<b>\$ 961</b>	<b>\$ (18)</b>	<b>\$ 13,988</b>	<b>\$ —</b>	<b>\$ 14,047</b>	<b>\$ 53</b>	<b>\$ (279)</b>	<b>\$ 13,851</b>	<b>\$ (1)</b>

[1] The cost or amortized cost of assets that support modified coinsurance reinsurance contracts were not adjusted as part of the application of purchase accounting. As a result, gross unrealized gains (losses) only include subsequent changes in value recorded in AOCI beginning June 1, 2018. Prior changes in value have been recorded in additional paid-in capital.

[2] Represents the amount of cumulative non-credit OTTI losses recognized in OCI on securities that also had credit impairments. These losses are included in gross unrealized losses as of December 31, 2019 and 2018.

**Fixed maturities, AFS, by Contractual Maturity Year**

Contractual Maturity	December 31, 2019		December 31, 2018	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
One year or less	\$ 295	\$ 300	\$ 493	\$ 491
Over one year through five years	1,260	1,297	1,508	1,501
Over five years through ten years	1,824	1,951	1,807	1,783
Over ten years	6,016	6,736	6,311	6,157
Subtotal	9,395	10,284	10,119	9,932
Mortgage-backed and asset-backed securities	3,625	3,704	3,928	3,919
<b>Total fixed maturities, AFS</b>	<b>\$ 13,020</b>	<b>\$ 13,988</b>	<b>\$ 14,047</b>	<b>\$ 13,851</b>

Estimated maturities may differ from contractual maturities due to security call or prepayment provisions. Due to the potential for variability in payment speeds (i.e. prepayments or extensions), mortgage-backed and asset-backed securities are not categorized by contractual maturity.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Investments (continued)****Concentration of Credit Risk**

The Company aims to maintain a diversified investment portfolio including issuer, sector and geographic stratification, where applicable, and has established certain exposure limits, diversification standards and review procedures to mitigate credit risk.

The Company had no investment exposure to any credit concentration risk of a single issuer greater than 10% of the Company's stockholder's equity, other than the U.S. government and certain U.S. government agencies as of December 31, 2019 or 2018. As of December 31, 2019, other than U.S. government and certain U.S. government agencies, the Company's three largest exposures by issuer were the IBM Corporation, Walt Disney Company, and the Microsoft Corporation, which each comprised less than 1% of total invested assets. As of December 31, 2018, other than U.S. government and certain U.S. government agencies, the Company's three largest exposures by issuer were CVS Health Corporation, Microsoft Corporation, and HSBC Holdings PLC, which each comprised less than 1% of total invested assets.

The Company's three largest exposures by sector as of December 31, 2019, were utilities, CMBS, and financial services, which comprised approximately 7%, 7% and 7%, respectively, of total invested assets. The Company's three largest exposures by sector as of December 31, 2018, were utilities, financial services, and CMBS, which comprised approximately 8%, 7%, and 7%, respectively, of total invested assets.

**Unrealized Losses on AFS Securities**

**Unrealized Loss Aging for AFS Securities by Type and Length of Time as of December 31, 2019**

	Less Than 12 Months			12 Months or More			Total		
	Amortized Cost [1]	Fair Value	Unrealized Losses	Amortized Cost [1]	Fair Value	Unrealized Losses	Amortized Cost [1]	Fair Value	Unrealized Losses
ABS	\$ 51	\$ 51	\$ —	\$ 14	\$ 14	\$ —	\$ 65	\$ 65	\$ —
CLOs	189	188	(1)	647	642	(5)	836	830	(6)
CMBS	95	93	(2)	10	9	(1)	105	102	(3)
Corporate	147	144	(3)	180	176	(4)	327	320	(7)
Foreign govt./govt. agencies	5	5	—	31	30	(1)	36	35	(1)
Municipal	51	51	—	—	—	—	51	51	—
RMBS	80	80	—	88	87	(1)	168	167	(1)
U.S. Treasuries	13	13	—	—	—	—	13	13	—
<b>Total fixed maturities, AFS in an unrealized loss position</b>	<b>\$ 631</b>	<b>\$ 625</b>	<b>\$ (6)</b>	<b>\$ 970</b>	<b>\$ 958</b>	<b>\$ (12)</b>	<b>\$ 1,601</b>	<b>\$ 1,583</b>	<b>\$ (18)</b>

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Investments (continued)**

**Unrealized Loss Aging for AFS Securities by Type and Length of Time as of December 31, 2018**

	Less Than 12 Months			12 Months or More			Total		
	Amortized Cost [1]	Fair Value	Unrealized Losses	Amortized Cost [1]	Fair Value	Unrealized Losses	Amortized Cost [1]	Fair Value	Unrealized Losses
ABS	\$ 179	\$ 179	\$ —	\$ —	\$ —	\$ —	\$ 179	\$ 179	\$ —
CLOs	887	874	(13)	—	—	—	887	874	(13)
CMBS	762	754	(7)	—	—	—	762	754	(7)
Corporate	6,748	6,549	(236)	—	—	—	6,748	6,549	(236)
Foreign govt./govt. agencies	218	212	(6)	—	—	—	218	212	(6)
Municipal	490	480	(10)	—	—	—	490	480	(10)
RMBS	727	723	(4)	—	—	—	727	723	(4)
U.S. Treasuries	619	616	(3)	—	—	—	619	616	(3)
<b>Total fixed maturities, AFS in an unrealized loss position</b>	<b>\$ 10,630</b>	<b>\$ 10,387</b>	<b>\$ (279)</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 10,630</b>	<b>\$ 10,387</b>	<b>\$ (279)</b>

[1] The cost or amortized cost of assets that support modified coinsurance reinsurance contracts were not adjusted as part of the application of purchase accounting. As a result, gross unrealized gains (losses) only include subsequent changes in value recorded in AOCI beginning June 1, 2018. Prior changes in value have been recorded in additional paid-in capital.

As of December 31, 2019, AFS securities in an unrealized loss position consisted of 356 securities, primarily in the corporate and CLO sectors, which were depressed primarily due widening of credit spreads since the securities were purchased. As of December 31, 2019, 98% of these securities were depressed less than 20% of cost or amortized cost. The decrease in unrealized losses during 2019 was primarily attributable to lower interest rates and tighter credit spreads. The Company neither has an intention to sell nor does it expect to be required to sell the securities outlined in the preceding discussion.

**Mortgage Loans***Mortgage Loan Valuation Allowances*

Mortgage loans are considered to be impaired when management estimates that, based upon current information and events, it is probable that the Company will be unable to collect amounts due according to the contractual terms of the loan agreement. The Company reviews mortgage loans on a quarterly basis to identify potential credit losses. Among other factors, management reviews current and projected macroeconomic trends, such as unemployment rates, and property-specific factors such as rental rates, occupancy levels, LTV ratios and debt service coverage ratios ("DSCR"). In addition, the Company considers historical, current and projected delinquency rates and property values. Estimates of collectibility require the use of significant management judgment and include the probability and timing of borrower default and loss severity estimates. In addition, cash flow projections may change based upon new information about the borrower's ability to pay and/or the value of underlying collateral such as changes in projected property value estimates.

For mortgage loans that are deemed impaired, a valuation allowance is established for the difference between the carrying amount and estimated value. The mortgage loan's estimated value is most frequently the Company's share of the fair value of the collateral but may also be the Company's share of either (a) the present value of the expected future cash flows discounted at the loan's effective interest rate or (b) the loan's observable market price. A valuation allowance may be recorded for an individual loan or for a group of loans that have an LTV ratio of 90% or greater, a low DSCR or have other lower credit quality characteristics. Changes in valuation allowances are recorded in net realized capital gains and losses. Interest income on impaired loans is accrued to the extent it is deemed collectible and the borrowers continue to make payments under the original or restructured loan terms. The Company stops accruing interest income on loans when it is probable that the Company will not receive interest and principal payments according to the contractual terms of the loan agreement. The Company resumes accruing interest income when it determines that sufficient collateral exists to satisfy the full amount of the loan principal and interest payments and when it is probable cash will be received in the foreseeable future. Interest income on defaulted loans is recognized when received.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Investments (continued)**

As of December 31, 2019, commercial mortgage loans had an amortized cost and carrying value of \$2.2 billion, with no valuation allowance. As of December 31, 2018, commercial mortgage loans had an amortized cost and carrying value of \$2.1 billion, with a valuation allowance of \$(5). Amortized cost represents carrying value prior to valuation allowances, if any.

As of December 31, 2019 there were no mortgage loans that had a valuation allowance. As of December 31, 2018, the carrying value of mortgage loans that had a valuation allowance was \$23. There were no mortgage loans held-for-sale as of December 31, 2019 or December 31, 2018. As of December 31, 2019, the Company had no mortgage loans that have had extensions or restructurings other than what is allowable under the original terms of the contract.

**Valuation Allowance Activity**

	For the Years Ended December 31,	
	2019	2018
<b>Balance as of January 1</b>	<b>\$</b>	<b>(5) \$</b>
Reversals/(Additions)	—	(6)
Deductions	5	1
<b>Balance as of December 31</b>	<b>\$</b>	<b>— \$</b>

The weighted-average LTV ratio of the Company's commercial mortgage loan portfolio was 51% as of December 31, 2019, while the weighted-average LTV ratio at origination of these loans was 62%. LTV ratios compare the loan amount to the value of the underlying property collateralizing the loan. The loan collateral values are updated no less than annually through reviews of the underlying properties. Factors considered in estimating property values include, among other things, actual and expected property cash flows, geographic market data and the ratio of the property's net operating income to its value. DSCR compares a property's net operating income to the borrower's principal and interest payments. As of December 31, 2019 and 2018, the Company held no delinquent commercial mortgages loan past due by 90 days or more.

**Commercial Mortgage Loans Credit Quality**

	December 31, 2019		December 31, 2018	
	Carrying Value	Avg. Debt-Service Coverage Ratio	Carrying Value	Avg. Debt-Service Coverage Ratio
65% - 80%	\$ 269	1.74x	\$ 340	1.78x
Less than 65%	1,972	2.44x	1,760	2.48x
<b>Total mortgage loans</b>	<b>\$ 2,241</b>	<b>2.36x</b>	<b>\$ 2,100</b>	<b>2.36x</b>

**Mortgage Loans by Region**

	December 31, 2019		December 31, 2018	
	Carrying Value	Percent of Total	Carrying Value	Percent of Total
East North Central	\$ 67	3.0%	\$ 56	2.7%
East South Central	19	0.9%	19	0.9%
Middle Atlantic	204	9.1%	131	6.2%
Mountain	75	3.3%	51	2.4%
New England	85	3.8%	79	3.7%
Pacific	646	28.8%	684	32.6%
South Atlantic	510	22.8%	457	21.8%
West South Central	209	9.3%	226	10.8%
Other [1]	426	19.0%	397	18.9%
<b>Total mortgage loans</b>	<b>\$ 2,241</b>	<b>100%</b>	<b>\$ 2,100</b>	<b>100%</b>

[1] Primarily represents loans collateralized by multiple properties in various regions.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Investments (continued)****Mortgage Loans by Property Type**

	December 31, 2019		December 31, 2018	
	Carrying Value	Percent of Total	Carrying Value	Percent of Total
Commercial				
Industrial	\$ 603	26.9%	\$ 580	27.6%
Lodging	24	1.1%	24	1.1%
Multifamily	576	25.7%	518	24.7%
Office	471	21.0%	478	22.8%
Retail	398	17.8%	286	13.6%
Single Family	120	5.3%	86	4.1%
Other	49	2.2%	128	6.1%
<b>Total mortgage loans</b>	<b>\$ 2,241</b>	<b>100%</b>	<b>\$ 2,100</b>	<b>100%</b>

**Variable Interest Entities**

The Company is engaged with various special purpose entities and other entities that are deemed to be variable interest entities ("VIEs") primarily as an investor through normal investment activities.

A VIE is an entity that either has investors that lack certain essential characteristics of a controlling financial interest, such as simple majority kick-out rights, or lacks sufficient funds to finance its own activities without financial support provided by other entities. The Company performs ongoing qualitative assessments of its VIEs to determine whether the Company has a controlling financial interest in the VIE and therefore is the primary beneficiary. The Company is deemed to have a controlling financial interest when it has both the ability to direct the activities that most significantly impact the economic performance of the VIE and the obligation to absorb losses or right to receive benefits from the VIE that could potentially be significant to the VIE. Based on the Company's assessment, if it determines it is the primary beneficiary, the Company consolidates the VIE on the Company's Consolidated Financial Statements. As of December 31, 2019 and 2018, the Company did not hold any VIEs for which it was the primary beneficiary.

*Non-Consolidated VIEs*

The Company, through normal investment activities, makes passive investments in limited partnerships and other alternative investments. For these non-consolidated VIEs, the Company has determined it is not the primary beneficiary as it has no ability to direct activities that could significantly affect the economic performance of the investments. The Company's maximum exposure to loss as of December 31, 2019 and 2018 is limited to the total carrying value of \$914 and \$849, respectively, which are included in limited partnerships and other alternative investments on the Company's Consolidated Balance Sheets. As of December 31, 2019 and 2018, the Company had outstanding commitments totaling \$474, whereby the Company is committed to fund these investments and may be called by the partnership during the commitment period to fund the purchase of new investments and partnership expenses. These investments are generally of a passive nature in that the Company does not take an active role in management.

In addition, the Company also makes passive investments in structured securities issued by VIEs for which the Company is not the manager. These investments are included in ABS, CLOs, CMBS and RMBS in the Available-for-Sale Securities table and fixed maturities, FVO, on the Company's Consolidated Balance Sheets. The Company has not provided financial or other support with respect to these investments other than its original investment. For these investments, the Company determined it is not the primary beneficiary due to the relative size of the Company's investment in comparison to the principal amount of the structured securities issued by the VIEs, the level of credit subordination which reduces the Company's obligation to absorb losses or right to receive benefits and the Company's inability to direct the activities that most significantly impact the economic performance of the VIEs. The Company's maximum exposure to loss on these investments is limited to the amount of the Company's investment.

**Securities Lending, Repurchase Agreements and Other Collateral Transactions**

The Company enters into securities financing transactions as a way to earn additional income or manage liquidity, primarily through securities lending and repurchase agreements.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Investments (continued)****Securities Lending**

Under a securities lending program, the Company lends certain fixed maturities within the corporate, foreign government/ government agencies, and municipal sectors as well as equity securities to qualifying third-party borrowers in return for collateral in the form of cash or securities. For domestic and non-domestic loaned securities, respectively, borrowers provide collateral of 102% and 105% of the fair value of the securities lent at the time of the loan. Borrowers will return the securities to the Company for cash or securities collateral at maturity dates generally of 90 days or less. Security collateral on deposit from counterparties in connection with securities lending transactions may not be sold or re-pledged, except in the event of default by the counterparty, and is not reflected on the Company's Consolidated Balance Sheets. Additional collateral is obtained if the fair value of the collateral falls below 100% of the fair value of the loaned securities. The agreements provide the counterparty the right to sell or re-pledge the securities loaned. If cash, rather than securities, is received as collateral, the cash is typically invested in short-term investments or fixed maturities and is reported as an asset on the Company's Consolidated Balance Sheets. Income associated with securities lending transactions is reported as a component of net investment income on the Company's Consolidated Statements of Operations.

**Repurchase Agreements**

From time to time, the Company enters into repurchase agreements to manage liquidity or to earn incremental income. A repurchase agreement is a transaction in which one party (transferor) agrees to sell securities to another party (transferee) in return for cash (or securities), with a simultaneous agreement to repurchase the same securities at a specified price at a later date. These transactions generally have a contractual maturity of ninety days or less. Repurchase agreements include master netting provisions that provide both counterparties the right to offset claims and apply securities held by them with respect to their obligations in the event of a default. Although the Company has the contractual right to offset claims, the Company's current positions do not meet the specific conditions for net presentation.

Under repurchase agreements, the Company transfers collateral of U.S. government and government agency securities and receives cash. For repurchase agreements, the Company obtains cash in an amount equal to at least 95% of the fair value of the securities transferred. The agreements require additional collateral to be transferred when necessary and provide the counterparty the right to sell or re-pledge the securities transferred. The cash received from the repurchase program is typically invested in short-term investments or fixed maturities and is reported as an asset on the Company's Consolidated Balance Sheets. The Company accounts for the repurchase agreements as collateralized borrowings. The securities transferred under repurchase agreements are included in fixed maturities, AFS with the obligation to repurchase those securities recorded in other liabilities on the Company's Consolidated Balance Sheets.

From time to time, the Company enters into reverse repurchase agreements where the Company purchases securities and simultaneously agrees to resell the same or substantially the same securities. The agreements require additional collateral to be transferred to the Company when necessary and the Company has the right to sell or re-pledge the securities received. The Company accounts for reverse repurchase agreements as collateralized financing. The receivable for reverse repurchase agreements is included within short-term investments on the Company's Consolidated Balance Sheets.

**Securities Lending and Repurchase Agreements**

	For the Years Ended December 31,			
	2019		2018	
	Fair Value		Fair Value	
<b>Securities Lending Transactions:</b>				
Gross amount of securities on loan	\$	—	\$	277
Gross amount of associated liability for collateral received [1]	\$	—	\$	284
<b>Repurchase agreements:</b>				
Gross amount of recognized liabilities for repurchase agreements	\$	269	\$	186
Gross amount of collateral pledged related to repurchase agreements [2]	\$	273	\$	190
Gross amount of recognized receivables for reverse repurchase agreements [3]	\$	10	\$	25

[1] Cash collateral received is reinvested in fixed maturities, AFS and short term investments which are included on the Consolidated Balance Sheets. Amount includes additional securities collateral received of \$0 and \$1 which are excluded from the Company's Consolidated Balance Sheets as of December 31, 2019 and 2018, respectively.



**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Investments (continued)**

[2] Collateral pledged is included within fixed maturities, AFS and short-term investments on the Company's Consolidated Balance Sheets.

[3] Collateral received is included within short-term investments on the Company's Consolidated Balance Sheets.

**Other Collateral Transactions**

The Company is required by law to deposit securities with government agencies in certain states in which it conducts business. As of December 31, 2019 and 2018, the fair value of securities on deposit was \$24 and \$23, respectively.

For disclosure of collateral in support of derivative transactions, refer to the Derivative Collateral Arrangements section of Note 5 - Derivative Instruments.

**Equity Method Investments**

The majority of the Company's investments in limited partnerships and other alternative investments, including hedge funds, mortgage and real estate funds, and private equity and other funds (collectively, "limited partnerships"), are accounted for under the equity method of accounting. The Company recognized total equity method income of \$161 and \$67 for the years ended December 31, 2019 and 2018, respectively. Equity method income is reported in net investment income. The Company's maximum exposure to loss as of December 31, 2019 is limited to the total carrying value of \$939. In addition, the Company has outstanding commitments totaling approximately \$476 to fund limited partnership and other alternative investments as of December 31, 2019. The Company's investments in limited partnerships are generally of a passive nature in that the Company does not take an active role in the management of the limited partnerships. In 2019, aggregate investment income (losses) from limited partnerships and other alternative investments exceeded 10% of the Company's pre-tax consolidated net income. Accordingly, the Company is disclosing aggregated summarized financial data for the Company's limited partnership investments. This aggregated summarized financial data does not represent the Company's proportionate share of limited partnership assets or earnings. Aggregate total assets of the limited partnerships in which the Company invested totaled \$140.4 billion and \$132.7 billion as of December 31, 2019 and 2018, respectively. Aggregate total liabilities of the limited partnerships in which the Company invested totaled \$25.5 billion and \$28.6 billion as of December 31, 2019 and 2018, respectively. Aggregate net investment income (loss) of the limited partnerships in which the Company invested totaled \$405 and \$653 for the years ended December 31, 2019 and 2018, respectively. Aggregate net income excluding net investment income of the limited partnerships in which the Company invested totaled \$10.2 billion and \$8.9 billion for the years ended December 31, 2019 and 2018, respectively. As of, and for the year ended, December 31, 2019, the aggregated summarized financial data reflects the latest available financial information.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

## **5. Derivatives**

### **Derivative Instruments**

The Company utilizes a variety of OTC, OTC-cleared and exchange traded derivative instruments as a part of its overall risk management strategy as well as to enter into replication transactions. Derivative instruments are used to manage risk associated with interest rate, equity market, credit spread, issuer default, price, and currency exchange rate risk or volatility. Replication transactions are used as an economical means to synthetically replicate the characteristics and performance of assets that are permissible investments under the Company's investment policies. The Company also may enter into and has previously issued financial instruments and products that either are accounted for as free-standing derivatives, such as certain reinsurance contracts, or as embedded derivative instruments, such as certain GMWB riders included with certain variable annuity products.

### **Strategies that Qualify for Hedge Accounting**

Some of the Company's derivatives satisfy hedge accounting requirements as outlined in Note 1 of these financial statements. Typically, these hedging instruments include interest rate swaps and, to a lesser extent, foreign currency swaps where the terms or expected cash flows of the hedged item closely match the terms of the swap. The interest rate swaps are typically used to manage interest rate duration of certain fixed maturity securities or liability contracts. The hedge strategies by hedge accounting designation include:

#### *Cash Flow Hedges*

Interest rate swaps are predominantly used to manage portfolio duration and better match cash receipts from assets with cash disbursements required to fund liabilities. These derivatives primarily convert interest receipts on floating-rate fixed maturity securities to fixed rates. Foreign currency swaps are used to convert foreign currency-denominated cash flows related to certain investment receipts and liability payments to U.S. dollars in order to reduce cash flow fluctuations due to changes in currency rates.

### **Non-qualifying Strategies**

Derivative relationships that do not qualify for hedge accounting ("non-qualifying strategies") primarily include the hedge program for the Company's variable annuity products as well as the hedging and replication strategies that utilize credit default swaps. In addition, hedges of interest rate, foreign currency and equity risk of certain fixed maturities, equities and liabilities do not qualify for hedge accounting.

The non-qualifying strategies include:

#### *Interest Rate Swaps, Swaptions, and Futures*

The Company uses interest rate swaps, swaptions, and futures to manage interest rate duration between assets and liabilities in certain investment portfolios. In addition, the Company enters into interest rate swaps to terminate existing swaps, thereby offsetting the changes in value of the original swap. As of both December 31, 2019 and 2018, the notional amount of interest rate swaps in offsetting relationships was \$1.3 billion and \$1.5 billion, respectively.

#### *Foreign Currency Swaps and Forwards*

The Company enters into foreign currency swaps to convert the foreign currency exposures of certain foreign currency-denominated fixed maturity investments to U.S. dollars. The Company also enters into foreign currency forwards to hedge non-U.S. dollar denominated cash.

#### *Fixed Payout Annuity Hedge*

The Company previously had obligations for certain yen denominated fixed payout annuities under an assumed reinsurance contract. The Company had in place swap contracts to hedge the currency and yen interest rate exposure between the U.S. dollar denominated assets and the yen denominated fixed liability reinsurance payments. The last swap matured on October 31, 2019.

#### *Credit Contracts*

Credit default swaps are used to purchase credit protection on an individual entity or referenced index to economically hedge against default risk and credit-related changes in the value of fixed maturity securities. Credit default swaps are also used to assume credit risk related to an individual entity or referenced index as a part of replication transactions. These contracts require the Company to pay or receive a periodic fee in exchange for compensation from the counterparty should the referenced security issuers experience a credit event, as defined in the contract. In addition, the Company enters into credit default swaps to terminate existing credit default swaps, thereby offsetting the changes in value of the original swap going forward.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**5. Derivatives (continued)***Equity Index Swaps and Options*

The Company enters into equity index options to hedge the impact of a decline in the equity markets on the investment portfolio.

*GMWB Derivatives, net*

The Company formerly offered certain variable annuity products with GMWB riders. The GMWB product is a bifurcated embedded derivative ("GMWB product derivatives") that has a notional value equal to the GRB. The Company uses reinsurance contracts to transfer a portion of its risk of loss due to GMWB. The reinsurance contracts covering GMWB ("GMWB reinsurance contracts") are accounted for as free-standing derivatives with a notional amount equal to the GRB reinsured.

The Company utilizes derivatives ("GMWB hedging instruments") as part of a dynamic hedging program designed to hedge a portion of the capital market risk exposures of the non-reinsured GMWB riders. The GMWB hedging instruments hedge changes in interest rates, equity market levels, and equity volatility. These derivatives include customized swaps, interest rate swaps and futures, and equity swaps, options and futures, on certain indices including the S&P 500 index, EAFE index and NASDAQ index. The Company retains the risk for differences between assumed and actual policyholder behavior and between the performance of the actively managed funds underlying the separate accounts and their respective indices.

**GMWB Hedging Instruments**

	Notional Amount		Fair Value	
	December 31, 2019	December 31, 2018	December 31, 2019	December 31, 2018
Customized swaps	\$ 3,938	\$ 3,877	\$ 34	\$ 71
Equity swaps, options, and futures	855	776	(2)	(25)
Interest rate swaps and futures	2,189	3,140	41	25
<b>Total</b>	<b>\$ 6,982</b>	<b>\$ 7,793</b>	<b>\$ 73</b>	<b>\$ 71</b>

*Macro Hedge Program*

The Company utilizes equity swaps, options, and futures as well as interest rate swaps to provide protection against the statutory tail scenario risk to the Company's statutory surplus arising from higher GMWB and guaranteed minimum death benefits ("GMDB") claims as well as lower variable annuity fee revenue. These derivatives cover some of the residual risks not otherwise covered by the dynamic hedging program.

*Modified Coinsurance Reinsurance Contracts*

As of December 31, 2019 and 2018, the Company had approximately \$819 and \$798, respectively, of invested assets supporting other policyholder funds and benefits payable reinsured under a modified coinsurance arrangement in connection with the sale of the Individual Life business, which was structured as a reinsurance transaction. The assets are primarily held in a trust established by the Company. The Company pays or receives cash quarterly to settle the operating results of the reinsured business, including the investment results. As a result of this modified coinsurance arrangement, the Company has an embedded derivative that transfers to the reinsurer certain unrealized changes in fair value of investments subject to interest rate and credit risk. The notional amount of the embedded derivative reinsurance contracts are the invested assets which are carried at fair value and support the reinsured reserves.

**Derivative Balance Sheet Classification**

For reporting purposes, the Company has elected to offset within assets or liabilities based upon the net of the fair value amounts, income accruals, and related cash collateral receivables and payables of OTC derivative instruments executed in a legal entity and with the same counterparty under a master netting agreement, which provides the Company with the legal right of offset. The following fair value amounts do not include income accruals or related cash collateral receivables and payables, which are netted with derivative fair value amounts to determine balance sheet presentation. Derivatives in the Company's separate accounts, where the associated gains and losses accrue directly to policyholders are not included in the table below. The Company's derivative instruments are held for risk management purposes, unless otherwise noted in the following table. The notional amount of derivative contracts represents the basis upon which pay or receive amounts are calculated and is presented in the table to quantify the volume of the Company's derivative activity. Notional amounts are not necessarily reflective of credit risk. The following tables exclude investments that contain an embedded credit derivative

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**5. Derivatives (continued)**

for which the Company has elected the fair value option. For further discussion, see the Fair Value Option section of Note 3 - Fair Value Measurements in Notes to Consolidated Financial Statements.

Hedge Designation/ Derivative Type	Net Derivatives				Asset Derivatives		Liability Derivatives	
	Notional Amount		Fair Value		Fair Value		Fair Value	
	Dec 31, 2019	Dec 31, 2018	Dec 31, 2019	Dec 31, 2018	Dec 31, 2019	Dec 31, 2018	Dec 31, 2019	Dec 31, 2018
<b>Cash flow hedges</b>								
Foreign currency swaps	\$ 10	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
<b>Total cash flow hedges</b>	<b>10</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>Non-qualifying strategies</b>								
<i>Interest rate contracts</i>								
Interest rate swaps and futures	3,082	3,152	(39)	(101)	11	38	(50)	(139)
<i>Foreign exchange contracts</i>								
Foreign currency swaps and forwards	225	225	(7)	(9)	9	7	(16)	(16)
Fixed payout annuity hedge	—	270	—	(82)	—	—	—	(82)
<i>Credit contracts</i>								
Credit derivatives that purchase credit protection	40	45	(1)	(1)	—	—	(1)	(1)
Credit derivatives that assume credit risk [1]	—	372	—	3	—	3	—	—
Credit derivatives in offsetting positions	—	43	—	—	—	5	—	(5)
<i>Equity contracts</i>								
Equity index swaps and options	2,000	—	—	—	—	—	—	—
<i>Variable annuity hedge program</i>								
GMWB product derivatives [2]	8,717	9,957	5	(80)	23	—	(18)	(80)
GMWB reinsurance contracts	1,869	2,115	17	40	17	40	—	—
GMWB hedging instruments	6,982	7,793	73	71	89	114	(16)	(43)
Macro hedge program	19,879	10,765	(114)	247	98	288	(212)	(41)
<i>Other</i>								
Modified coinsurance reinsurance contracts	819	798	(43)	12	—	12	(43)	—
<b>Total non-qualifying strategies</b>	<b>43,613</b>	<b>35,535</b>	<b>(109)</b>	<b>100</b>	<b>247</b>	<b>507</b>	<b>(356)</b>	<b>(407)</b>
<b>Total cash flow hedges and non-qualifying strategies</b>	<b>\$ 43,623</b>	<b>\$ 35,535</b>	<b>\$ (109)</b>	<b>\$ 100</b>	<b>\$ 247</b>	<b>\$ 507</b>	<b>\$ (356)</b>	<b>\$ (407)</b>
<b>Balance Sheet Location</b>								
Fixed maturities, available-for-sale	\$ 43	\$ 41	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Other investments	5,779	11,000	72	212	83	248	(11)	(36)
Other liabilities	26,396	11,623	(160)	(84)	124	207	(284)	(291)
Reinsurance recoverables	2,688	2,914	(26)	52	17	52	(43)	—
Other policyholder funds and benefits payable	8,717	9,957	5	(80)	23	—	(18)	(80)
<b>Total derivatives</b>	<b>\$ 43,623</b>	<b>\$ 35,535</b>	<b>\$ (109)</b>	<b>\$ 100</b>	<b>\$ 247</b>	<b>\$ 507</b>	<b>\$ (356)</b>	<b>\$ (407)</b>

[1] The derivative instruments related to this strategy are held for other investment purposes.

[2] These derivatives are embedded within liabilities and are not held for risk management purposes.

**Offsetting of Derivative Assets/Liabilities**

The following tables present the gross fair value amounts, the amounts offset, and net position of derivative instruments eligible for offset on the Company's Consolidated Balance Sheets. Amounts offset include fair value amounts, income accruals and related cash collateral receivables and payables associated with derivative instruments that are traded under a common master netting agreement, as described in the preceding discussion. Also included in the tables are financial collateral receivables and payables, which are contractually permitted to be offset upon an event of default, although are disallowed for offsetting under U.S. GAAP.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**5. Derivatives (continued)****Offsetting Derivative Assets and Liabilities**

	(i)	(ii)	(iii) = (i) - (ii)		(v) = (iii) - (iv)	
			Net Amounts Presented on the Statement of Financial Position		Collateral Disallowed for Offset on the Statement of Financial Position	
	Gross Amounts of Recognized Assets (Liabilities)	Gross Amounts Offset on the Statement of Financial Position	Derivative Assets [1] (Liabilities) [2]	Accrued Interest and Cash Collateral (Received) [3] Pledged [2]	Financial Collateral (Received) Pledged [4]	Net Amount
<b>As of December 31, 2019</b>						
Other investments	\$ 207	\$ 187	\$ 72	\$ (52)	\$ 8	12
Other liabilities	(295)	(91)	(160)	(44)	(204)	—
<b>As of December 31, 2018</b>						
Other investments	\$ 455	\$ 352	\$ 212	\$ (109)	\$ 65	38
Other liabilities	(327)	(147)	(84)	(96)	(178)	(2)

[1] Included in other invested assets on the Company's Consolidated Balance Sheets.

[2] Included in other liabilities on the Company's Consolidated Balance Sheets and is limited to the net derivative receivable associated with each counterparty.

[3] Included in other investments on the Company's Consolidated Balance Sheets and is limited to the net derivative payable associated with each counterparty.

[4] Excludes collateral associated with exchange-traded derivative instruments.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**5. Derivatives (continued)****Non-qualifying Strategies**

For non-qualifying strategies, including embedded derivatives that are required to be bifurcated from their host contracts and accounted for as derivatives, the gain or loss on the derivative is recognized currently in earnings within net realized capital gains (losses).

**Non-qualifying Strategies**  
**Gain (Loss) Recognized within Net Realized Capital Gains (Losses)**

	For the Years Ended December 31,	
	2019	2018
<b>Variable annuity hedge program</b>		
GMWB product derivatives	\$ 134	\$ (25)
GMWB reinsurance contracts	(13)	1
GMWB hedging instruments	(68)	36
Macro hedge program	(418)	153
<i>Total variable annuity hedge program</i>	(365)	165
<b>Foreign exchange contracts</b>		
Foreign currency swaps and forwards	—	2
Fixed payout annuity hedge	(4)	(15)
<i>Total foreign exchange contracts</i>	(4)	(13)
<b>Other non-qualifying derivatives</b>		
<i>Interest rate contracts</i>		
Interest rate swaps, swaptions, and futures	103	23
<i>Credit contracts</i>		
Credit derivatives that purchase credit protection	—	—
Credit derivatives that assume credit risk	7	(1)
<i>Equity contracts</i>		
Equity index swaps and options	(1)	—
<i>Other</i>		
Modified coinsurance reinsurance contracts	(55)	13
<i>Total other non-qualifying derivatives</i>	54	35
<b>Total [1]</b>	<b>\$ (315)</b>	<b>\$ 187</b>

[1] Excludes investments that contain an embedded credit derivative for which the Company has elected the fair value option. For further discussion, see the Fair Value Option section in Note 3 - Fair Value Measurements of Notes to the Consolidated Financial Statements.

**Credit Risk Assumed through Credit Derivatives**

The Company enters into credit default swaps that assume credit risk of a single entity or referenced index in order to synthetically replicate investment transactions that are permissible under the Company's investment policies. The Company will receive periodic payments based on an agreed upon rate and notional amount and will only make a payment if there is a credit event. A credit event payment will typically be equal to the notional value of the swap contract less the value of the referenced security issuer's debt obligation after the occurrence of the credit event. A credit event is generally defined as a default on contractually obligated interest or principal payments or bankruptcy of the referenced entity. The credit default swaps in which the Company assumes credit risk primarily reference investment grade single corporate issuers and baskets, which include standard diversified portfolios of corporate and CMBS issuers. The diversified portfolios of corporate issuers are established within sector concentration limits and may be divided into tranches that possess different credit ratings. As of December 31, 2019, the Company did not hold any credit derivatives that assume credit risk.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**5. Derivatives (continued)**

As of December 31, 2018

Credit Derivative Type by Derivative Risk Exposure	Notional Amount [2]	Fair Value	Weighted Average Years to Maturity	Underlying Referenced Credit Obligation(s) [1]		Average Credit Rating	Offsetting Notional Amount [3]	Offsetting Fair Value [3]
				Type				
Single name credit default swaps								
Investment grade risk exposure	\$ 80	\$ 1	4 years	Corporate Credit/ Foreign Gov.		A	\$ —	\$ —
Basket credit default swaps [4]								
Investment grade risk exposure	202	1	5 years	Corporate Credit		BBB+	—	—
Below investment grade risk exposure	80	2	5 years	Corporate Credit		B+	—	—
Investment grade risk exposure	12	(1)	5 years	CMBS Credit		A-	2	—
Below investment grade risk exposure	19	(5)	Less than 1 Year	CMBS Credit		B-	19	5
<b>Total [5]</b>	<b>\$ 393</b>	<b>\$ (2)</b>					<b>\$ 21</b>	<b>\$ 5</b>

[1] The average credit ratings are based on availability and are generally the midpoint of the available ratings among Moody's, S&P, and Fitch. If no rating is available from a rating agency, then an internally developed rating is used.

[2] Notional amount is equal to the maximum potential future loss amount. These derivatives are governed by agreements and applicable law which include collateral posting requirements. There is no additional specific collateral related to these contracts or recourse provisions included in the contracts to offset losses.

[3] The Company has entered into offsetting credit default swaps to terminate certain existing credit default swaps, thereby offsetting the future changes in value of, or losses paid related to, the original swap.

[4] Comprised of swaps of standard market indices of diversified portfolios of corporate and CMBS issuers referenced through credit default swaps. These swaps are subsequently valued based upon the observable standard market index.

[5] Excludes investments that contain an embedded credit derivative for which the Company has elected the fair value option. For further discussion, see the Fair Value Option section in Note 3 - Fair Value Measurements of Notes to the Consolidated Financial Statements.

**Derivative Collateral Arrangements**

The Company enters into various collateral arrangements in connection with its derivative instruments, which require both the pledging and accepting of collateral. As of December 31, 2019 and 2018, the Company pledged cash collateral with a fair value of \$10 and \$2, respectively, associated with derivative instruments. The collateral receivable has been recorded in other assets or other liabilities on the Company's Consolidated Balance Sheets, as determined by the Company's election to offset on the balance sheet. As of December 31, 2019 and 2018, the Company also pledged securities collateral associated with derivative instruments with a fair value of \$214 and \$191, respectively, which have been included in fixed maturities on the Consolidated Balance Sheets. The counterparties generally have the right to sell or re-pledge these securities. In addition, as of December 31, 2019 and 2018, the Company has pledged initial margin of securities related to OTC-cleared and exchange traded derivatives with a fair value of \$165 and \$85, respectively.

As of December 31, 2019 and 2018, the Company accepted cash collateral associated with derivative instruments of \$188 and \$402, respectively, which was invested and recorded on the Consolidated Balance Sheets in fixed maturities and short-term investments with corresponding amounts recorded in other investments or other liabilities as determined by the Company's election to offset on the balance sheet. The Company also accepted securities collateral as of December 31, 2019 and 2018 with a fair value of \$9 and \$76, respectively, all of which the Company has the right to sell or repledge. As of December 31, 2019, the Company has not repledged securities and did not sell any securities. The non-cash collateral accepted was held in separate custodial accounts and was not included on the Company's Consolidated Balance Sheets.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

## 6. Reinsurance

The Company cedes insurance to unaffiliated insurers to enable the Company to manage capital and risk exposure. Such arrangements do not relieve the Company of its primary liability to policyholders. Failure of reinsurers to honor their obligations could result in losses to the Company. The Company regularly monitors the financial condition and ratings of its reinsurers and structures agreements to provide collateral funds where necessary.

### Reinsurance Recoverables

Reinsurance recoverables include balances due from reinsurance companies and are presented net of an allowance for uncollectible reinsurance. Reinsurance recoverables include an estimate of the amount of policyholder benefits that may be ceded under the terms of the reinsurance agreements. Amounts recoverable from reinsurers are estimated in a manner consistent with assumptions used for the underlying policy benefits. Accordingly, the Company's estimate of reinsurance recoverables is subject to similar risks and uncertainties as the estimate of the gross reserve for future policy benefits.

### Reinsurance Recoverables

	As of December 31,	
	2019	2018
Reserve for future policy benefits and other policyholder funds and benefits payable		
Sold businesses (MassMutual and Prudential)	\$ 19,534	\$ 19,354
Commonwealth	8,147	8,969
Other reinsurers	1,143	1,241
<b>Gross reinsurance recoverables</b>	<b>\$ 28,824</b>	<b>\$ 29,564</b>

As of December 31, 2019, the Company has reinsurance recoverables from Commonwealth, Massachusetts Mutual Life Insurance Company ("MassMutual") and Prudential Financial, Inc. ("Prudential") of approximately \$8.1 billion, \$8.0 billion and \$11.5 billion, respectively. As of December 31, 2018, the Company had reinsurance recoverables from Commonwealth, MassMutual and Prudential of \$9.0 billion, \$8.1 billion and \$11.3 billion, respectively. The Company's obligations to its direct policyholders that have been reinsured to Commonwealth, MassMutual and Prudential are primarily secured by invested assets held in trust.

No allowance for uncollectible reinsurance is required as of December 31, 2019 and 2018. The allowance for uncollectible reinsurance reflects management's best estimate of reinsurance cessions that may be uncollectible in the future due to reinsurers' unwillingness or inability to pay. The Company analyzes the overall credit quality of the Company's reinsurers. Based on this analysis, the Company may adjust the allowance for uncollectible reinsurance or charge off reinsurer balances that are determined to be uncollectible. Where its contracts permit, the Company secures future claim obligations with various forms of collateral, including irrevocable letters of credit, secured trusts and funds held accounts. Although management has determined that no allowance is required at this time, the Company closely monitors the financial condition, ratings and current market information of all its counterparty reinsurers.

### Insurance Revenues

	For the Years Ended December 31,	
	2019	2018
Gross earned premiums, fee income and other	\$ 2,375	\$ 1,439
Reinsurance assumed	115	66
Reinsurance ceded	(1,627)	(972)
<b>Net earned premiums, fee income and other</b>	<b>\$ 863</b>	<b>\$ 533</b>

The cost of reinsurance related to long-duration contracts is accounted for over the life of the underlying reinsured policies using assumptions consistent with those used to account for the underlying policies. Insurance recoveries on ceded reinsurance agreements, which reduce death and other benefits, were \$1.4 billion and \$731 for the years ended December 31, 2019 and 2018, respectively. In addition, the Company has reinsured a portion of the risk associated with U.S. variable annuities and the associated GMDB and GMWB riders.



**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**7. Value of Business Acquired****Changes in the VOBA Balance**

	For the Years Ended December 31,	
	2019	2018
<b>Balance, beginning of period</b>	<b>\$ 716</b>	<b>\$ —</b>
VOBA acquired [1]	—	805
Amortization — VOBA [2]	25	(80)
Amortization — Unlock benefit (charge), pre-tax	—	(19)
Adjustments to unrealized gains and losses on securities AFS and other	(45)	10
<b>Balance, end of period</b>	<b>\$ 696</b>	<b>\$ 716</b>

[1] For additional information regarding the VOBA established as part of the Talcott Acquisition, please see Note 1, Basis of Presentation and Significant Accounting Policies of Notes to Consolidated Financial Statements.

[2] Macro hedge losses more than offset actual gross profits ("AGPs"), generating negative amortization.

**Expected Amortization of VOBA**

Years	Expected Amortization	
2020	\$	42
2021	\$	52
2022	\$	45
2023	\$	41
2024	\$	37

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**8. Reserves for Future Policy Benefits and Separate Account Liabilities**

**Changes in Reserves for Future Policy Benefits**

	Universal Life-Type Contracts			
	GMDB/GMWB [1]	Universal Life Secondary Guarantees	Traditional Annuity and Other Contracts [2]	Total Future Policy Benefits
<b>Liability balance as of January 1, 2019</b>	<b>\$ 462</b>	<b>\$ 3,276</b>	<b>\$ 14,585</b>	<b>\$ 18,323</b>
Incurred [4]	78	419	566	1,063
Paid	(90)	(4)	(827)	(921)
<b>Liability balance as of December 31, 2019</b>	<b>\$ 450</b>	<b>\$ 3,691</b>	<b>\$ 14,324</b>	<b>\$ 18,465</b>
<b>Reinsurance recoverable asset as of January 1, 2019</b>	<b>\$ 284</b>	<b>\$ 3,276</b>	<b>\$ 4,972</b>	<b>\$ 8,532</b>
Incurred [4]	57	419	163	639
Paid	(72)	(4)	(292)	(368)
<b>Reinsurance recoverable asset as of December 31, 2019</b>	<b>\$ 269</b>	<b>\$ 3,691</b>	<b>\$ 4,843</b>	<b>\$ 8,803</b>

**Change in Reserves for Future Policy Benefits**

	Universal Life-Type Contracts			
	GMDB/GMWB [1]	Universal Life Secondary Guarantees	Traditional Annuity and Other Contracts [2]	Total Future Policy Benefits
<b>Liability balance as of January 1, 2018</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>
Talcott acquisition [3]	471	3,057	14,529	18,057
Incurred [4]	48	250	566	864
Paid	(57)	(31)	(510)	(598)
<b>Liability balance as of December 31, 2018</b>	<b>\$ 462</b>	<b>\$ 3,276</b>	<b>\$ 14,585</b>	<b>\$ 18,323</b>
<b>Reinsurance recoverable asset as of January 1, 2018</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>
Talcott acquisition [3]	294	3,057	1,964	5,315
Incurred [4]	36	250	3,192	3,478
Paid	(46)	(31)	(184)	(261)
<b>Reinsurance recoverable asset as of December 31, 2018</b>	<b>\$ 284</b>	<b>\$ 3,276</b>	<b>\$ 4,972</b>	<b>\$ 8,532</b>

[1] These liability balances include all GMDB benefits, plus the life-contingent portion of GMWB benefits in excess of the return of the GRB. GMWB benefits up to the GRB are embedded derivatives held at fair value and are excluded from these balances.

[2] Represents life-contingent reserves for which the company is subject to insurance and investment risk.

[3] For additional information regarding the Talcott Acquisition valuations and purchase accounting, please see Note 1 - Basis of Presentation and Significant Accounting Policies of Notes to Consolidated Financial Statements.

[4] Includes the portion of assessments established as additions to reserves as well as changes in estimates affecting the reserves.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**8. Reserves for Future Policy Benefits and Separate Account Liabilities (continued)**

**Account Value by GMDB/GMWB Type as of December 31, 2019**

	Account Value ("AV") [9]	Net amount at Risk ("NAR") [10]	Retained Net Amount at Risk ("RNAR") [10]	Weighted Average Attained Age of Annuitant
MAV [1]				
MAV only	\$ 12,269	\$ 1,657	\$ 246	73
With 5% rollup [2]	917	91	29	74
With earnings protection benefit rider ("EPB") [3]	3,109	521	79	73
With 5% rollup & EPB	431	100	23	75
Total MAV	16,726	2,369	377	
Asset protection benefit ("APB") [4]	8,247	56	37	71
Lifetime income benefit ("LIB") – death benefit [5]	368	3	3	73
Reset [6] (5-7 years)	2,329	7	6	71
Return of premium ("ROP") /other [7]	5,695	51	49	73
Variable annuity without GMDB [8]	2,252	—	—	70
<b>Subtotal variable annuity [11]</b>	<b>\$ 35,617</b>	<b>\$ 2,486</b>	<b>\$ 472</b>	<b>73</b>
Less: general account value	3,184			
<b>Subtotal variable annuity separate account liabilities</b>	<b>32,433</b>			
Separate account liabilities - other	72,142			
<b>Total separate account liabilities</b>	<b>\$ 104,575</b>			

[1] MAV GMDB is the greatest of current AV, net premiums paid and the highest AV on any anniversary before age 80 years (adjusted for withdrawals).

[2] Rollup GMDB is the greatest of the MAV, current AV, net premium paid and premiums (adjusted for withdrawals) accumulated at generally 5% simple interest up to the earlier of age 80 years or 100% of adjusted premiums.

[3] EPB GMDB is the greatest of the MAV, current AV, or contract value plus a percentage of the contract's growth. The contract's growth is AV less premiums net of withdrawals, subject to a cap of 200% of premiums net withdrawals.

[4] APB GMDB is the greater of current AV or MAV, not to exceed current AV plus 25% times the greater of net premiums and MAV (each adjusted for premiums in the past 12 months).

[5] LIB GMDB is the greatest of current AV; net premiums paid; or, for certain contracts, a benefit amount generally based on market performance that ratchets over time.

[6] Reset GMDB is the greatest of current AV, net premiums paid and the most recent five to seven year anniversary AV before age 80 years (adjusted for withdrawals).

[7] ROP GMDB is the greater of current AV and net premiums paid.

[8] Includes account value for contracts that had a GMDB at issue but no longer have a GMDB due to certain elections made by policyholders or their beneficiaries.

[9] AV includes the contract holder's investment in the separate account and the general account.

[10] NAR is defined as the guaranteed minimum death benefit in excess of the current AV. RNAR represents NAR reduced for reinsurance. NAR and RNAR are highly sensitive to equity market movements and increase when equity markets decline.

[11] Some variable annuity contracts with GMDB also have a life-contingent GMWB that may provide for benefits in excess of the return of the GRB. Such contracts included in this amount have \$5.1 billion of total account value and weighted average attained age of 74 years. There is no NAR or retained NAR related to these contracts.

**Account Balance Breakdown of Variable Separate Account Investments for Contracts with Guarantees**

Asset Type	December 31, 2019	December 31, 2018
Equity securities (including mutual funds)	\$ 31,114	\$ 28,953
Cash and cash equivalents [1]	1,319	1,286
<b>Total [2]</b>	<b>\$ 32,433</b>	<b>\$ 30,239</b>

[1] Represents an allocation of the portfolio holdings.

[2] Includes \$2.3 billion and \$1.8 billion of account value as of December 31, 2019 and 2018, respectively, for contracts that had a GMDB at issue but no longer have a GMDB due to certain elections made by policyholders or their beneficiaries.

As of December 31, 2019 and 2018, approximately 21% and 20%, respectively, of the equity securities (including mutual funds), in the preceding table were funds invested in fixed income securities and approximately 79% and 80%, respectively, were funds invested in equity securities.

For further information on guaranteed living benefits that are accounted for at fair value, such as GMWB, see Note 3 - Fair Value Measurements of Notes to Consolidated Financial Statements.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**9. Other Intangible Assets****Other Intangible Assets**

As of December 31, 2019

	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Weighted Average Expected Life
Amortizing intangible assets [1]	\$ 29	\$ 9	\$ 20	5
Total indefinite lived intangible assets [2]	26	—	26	—
<b>Total other intangible assets</b>	<b>\$ 55</b>	<b>\$ 9</b>	<b>\$ 46</b>	<b>5</b>

[1] Consist of internally developed software acquired as part of the Talcott Acquisition

[2] Consist of state insurance licenses acquired as of the Talcott Acquisition

There have been no additions, renewals or extension since December 31, 2018.

**Expected Pre-tax Amortization Expense**

Years	Expected Future Amortization Expense
2020	\$ 6
2021	\$ 6
2022	\$ 6
2023	\$ 2
2024	\$ —

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**10. Debt**

TLI, a wholly owned subsidiary of the Company, holds long-term debt securities which are unsecured obligations of TLI and rank on a parity with all other unsecured and unsubordinated indebtedness.

**Long-term Debt**

	For the Years Ended December 31,	
	2019	2018
Senior Notes		
7.65% Notes, due 2027	\$ 80	\$ 80
7.37% Notes, due 2031	63	63
Total long-term debt	143	143
Bond premium	18	20
<b>Total debt</b>	<b>\$ 161</b>	<b>\$ 163</b>

**Interest Expense**

The Company incurred interest expense on debt of \$9 and \$5 for the years ended December 31, 2019 and 2018, respectively.

**Collateralized Advances**

TL and TLA, wholly owned subsidiaries of the Company, are members of the Federal Home Loan Bank of Boston ("FHLBB"). Membership allows the Company access to collateralized advances, which may be used to support various spread-based business and enhance liquidity management. FHLBB membership requires the Company to own member stock and advances require the purchase of activity stock. The amount of advances that can be taken are dependent on the asset types pledged to secure the advances. The Connecticut Insurance Department ("CTDOI") will permit the Company to pledge up to approximately \$1 billion in qualifying assets to secure FHLBB advances for 2020. The pledge limit is recalculated annually based on statutory admitted assets and capital and surplus. The Company would need to seek the prior approval of the CTDOI in order to exceed these limits. As of December 31, 2019, neither TL nor TLA had advances outstanding under the FHLBB facility.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**11. Income Taxes**

**Income Tax Rate Reconciliation**

	For the Years Ended December 31,	
	2019	2018
Tax provision at the U.S. federal statutory rate	\$ 83	\$ 89
Dividends received deduction ("DRD")	(34)	(37)
Foreign related investments	(7)	(4)
Nondeductible transaction costs	4	4
Other	1	2
<b>Provision for income taxes</b>	<b>\$ 47</b>	<b>\$ 54</b>

The separate account DRD is estimated for the current year using information from the most recent return, adjusted for current year equity market performance and other appropriate factors, including estimated levels of corporate dividend payments and level of policy owner equity account balances. The actual current year DRD can vary from estimates based on, but not limited to, changes in eligible dividends received in the mutual funds, amounts of distributions from these mutual funds and the Company's taxable income before the DRD. The Company evaluates its DRD computations on a quarterly basis.

**Income Tax Expense**

	For the Years Ended December 31,	
	2019	2018
Current - U.S. Federal	\$ (8)	\$ (15)
Deferred - U.S. Federal	55	69
<b>Total income tax expense</b>	<b>\$ 47</b>	<b>\$ 54</b>

Deferred tax assets and liabilities on the consolidated balance sheets represent the tax consequences of differences between the financial reporting and tax basis of assets and liabilities.

**Components of Deferred Tax Assets (Liabilities)**

	As of December 31,	
	2019	2018
<b>Deferred Tax Assets</b>		
Tax basis deferred policy acquisition costs	\$ 60	\$ 40
Unearned premium reserve and other underwriting related reserves	4	4
Financial statement VOBA and reserves	557	538
Net operating loss carryover	166	210
Employee benefits	4	4
Foreign tax credit carryover	13	6
Net unrealized loss on investments	—	48
Deferred reinsurance gain	210	224
Other	23	18
<b>Total deferred tax assets</b>	<b>1,037</b>	<b>1,092</b>
<b>Deferred Tax Liabilities</b>		
Investment related items	(150)	(113)
Net unrealized gain on investments	(198)	—
<b>Total deferred tax liabilities</b>	<b>(348)</b>	<b>(113)</b>
<b>Net deferred tax assets</b>	<b>\$ 689</b>	<b>\$ 979</b>

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**11. Income Taxes (continued)**

The federal audits for the Company have been completed through 2013 and the Company is not currently under federal examination for any open years. The statute of limitations is closed through the 2015 tax year with the exception of NOL carryforwards utilized in open tax years. Management believes that adequate provision has been made in the consolidated financial statements for any potential adjustments that may result from tax examinations and other tax-related matters for all open tax years. For periods ending December 31, 2019 and 2018, the Company had no reserves for uncertain tax positions. At December 31, 2019 and 2018, there was no unrecognized tax benefit that if recognized would affect the effective tax rate and that is reasonably possible of significantly increasing or decreasing within the next 12 months.

The Company classifies interest and penalties (if applicable) as income tax expense on the consolidated financial statements. The Company recognized no interest expense for the years ended December 31, 2019 and 2018. The Company had no interest payable as of December 31, 2019 and 2018. The Company does not believe it would be subject to any penalties in any open tax years and, therefore, has not recorded any accrual for penalties.

The Company believes it is more likely than not that all deferred tax assets will be fully realized. In assessing the need for a valuation allowance, management considered future taxable temporary difference reversals, future taxable income exclusive of reversing temporary differences and carryovers, taxable income in open carry back years and other tax planning strategies. From time to time, tax planning strategies could include holding a portion of debt securities with market value losses until recovery, making investments which have specific tax characteristics and business considerations such as asset-liability matching.

Net deferred income taxes include the future tax benefits associated with the net operating loss carryover and foreign tax credit carryover as follows:

**Net Operating Loss Carryover**

As of December 31, 2019 and 2018, the net deferred tax asset included the expected tax benefit attributable to net operating losses of \$790 and \$1 billion, respectively. The totals include U.S. losses that were generated prior to 2017 of \$437 and \$596, respectively. The losses are subject to limits on the period for which they can be carried forward. If not utilized, these losses will expire from 2027-2030. Utilization of these loss carryovers is dependent upon the generation of sufficient future taxable income. The December 31, 2019 and 2018 totals include U.S. losses of \$353 and \$406, respectively, primarily due to the Commonwealth Annuity Reinsurance Agreement. These losses do not expire, but their utilization in any carryforward year is limited to 80% of taxable income in that year.

Given the continued decline of the U.S. fixed and variable annuity business, the exposure to taxable losses is significantly lessened, and given the Company's expected future earnings, the Company believes sufficient taxable income will be generated in the future to utilize its net operating loss carryover. Although the Company believes there will be sufficient future taxable income to fully recover the remainder of the loss carryover, the Company's estimate of the likely realization may change over time.

**Foreign Tax Credit Carryover**

As of December 31, 2019 and 2018, the net deferred tax asset included the expected tax benefit attributable to foreign tax credit carryovers of \$13 and \$6 respectively.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

## 12. Commitments and Contingencies

### Contingencies Relating to Corporate Litigation and Regulatory Matters

Management evaluates each contingent matter separately. A loss is recorded if probable and reasonably estimable. Management establishes reserves for these contingencies at its "best estimate," or, if no one number within the range of possible losses is more probable than any other, the Company records an estimated liability at the low end of the range of losses.

#### Litigation

The Company is involved in claims litigation arising in the ordinary course of business with respect to life and annuity contracts. The Company accounts for such activity through the establishment of reserves for future policy benefits. Management expects that the ultimate liability, if any, with respect to such ordinary-course claims litigation, after consideration of provisions made for potential losses and costs of defense, will not be material to the consolidated financial condition, results of operations or cash flows of the Company.

The Company is also involved in other kinds of legal actions, some of which assert claims for substantial amounts. Such actions have alleged, for example, bad faith in the handling of insurance claims and improper sales practices in connection with the sale of insurance and investment products. Some of these actions also seek punitive damages. Management expects that the ultimate liability, if any, with respect to such lawsuits, after consideration of provisions made for estimated losses, will not be material to the consolidated financial condition of the Company. Nonetheless, given the large or indeterminate amounts sought in certain of these actions, and the inherent unpredictability of litigation, it is possible that an adverse outcome in certain matters could, from time to time, have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows in particular quarterly or annual periods.

#### Lease Commitments

The rent paid to Hartford Fire Insurance Company ("Hartford Fire") for operating leases was \$2 for the year ended December 31, 2019 and \$1 for the year ended December 31, 2018.

#### Future Minimum Lease Payments

2020	\$	2
2021		1
2022		1
2023		1
2024		1
Thereafter		—
<b>Total minimum lease payments</b>	<b>\$</b>	<b>6</b>

#### Unfunded Commitments

As of December 31, 2019, the Company has outstanding commitments totaling \$594, of which \$476 is committed to fund limited partnership and other alternative investments, which may be called by the partnership during the commitment period to fund the purchase of new investments and partnership expenses. Additionally, \$27 of the outstanding commitments are related to various funding obligations associated with private debt and equity securities. The remaining outstanding commitments of \$91 relate to mortgage loans. Of the \$594 in total outstanding commitments, \$28 are related to mortgage loan commitments which the Company can cancel unconditionally.

#### Guaranty Fund and Other Insurance-related Assessments

In all states, insurers licensed to transact certain classes of insurance are required to become members of a guaranty fund. In most states, in the event of the insolvency of an insurer writing any such class of insurance in the state, members of the funds are assessed to pay certain claims of the insolvent insurer. A particular state's fund assesses its members based on their respective written premiums in the state for the classes of insurance in which the insolvent insurer was engaged. Assessments are generally limited for any year to one or two percent of premiums written per year depending on the state.



**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**12. Commitments and Contingencies (continued)**

Liabilities for guaranty funds and other insurance-related assessments are accrued when an assessment is probable, when it can be reasonably estimated, and when the event obligating the Company to pay an imposed or probable assessment has occurred. Liabilities for guaranty funds and other insurance-related assessments are not discounted and are included as part of other liabilities on the Consolidated Balance Sheets. As of December 31, 2019 and 2018, the liability balance was \$8. As of December 31, 2019 and 2018, amounts related to premium tax offsets of \$2 and \$4, respectively, were included in other assets.

**Derivative Commitments**

Certain of the Company's derivative agreements contain provisions that are tied to the financial strength ratings, as set by nationally recognized statistical agencies or risk-based capital ("RBC") tests, of the individual legal entity that entered into the derivative agreement. If the legal entity's financial strength were to fall below certain ratings, the counterparties to the derivative agreements could demand immediate and ongoing full collateralization and in certain instances enable the counterparties to terminate the agreements and demand immediate settlement of all outstanding derivative positions traded under each impacted bilateral agreement. The settlement amount is determined by netting the derivative positions transacted under each agreement. If the termination rights were to be exercised by the counterparties, it could impact the legal entity's ability to conduct hedging activities by increasing the associated costs and decreasing the willingness of counterparties to transact with the legal entity. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that are in a net liability position as of December 31, 2019 is \$211. Of this \$211, the legal entities have posted collateral of \$216, which is inclusive of initial margin requirements in the normal course of business. In addition, the Company has posted collateral of \$22 associated with a customized GMWB derivative. These collateral amounts could change as derivative market values change, as a result of changes in our hedging activities or to the extent changes in contractual terms are negotiated. The nature of the collateral that we post, when required, would be primarily in the form of U.S. Treasury bills, U.S. Treasury notes and government agency securities.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**13. Transactions with Related Parties**

On September 16, 2019, the Company received a \$690 dividend from its subsidiary, Hopmeadow Acquisition, Inc. On the same date, the Company subsequently declared and paid a \$690 dividend to its parent, Hopmeadow Holdings II LP.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**14. Statutory Results**

The domestic insurance subsidiaries of the Company prepare their statutory financial statements in conformity with statutory accounting practices prescribed or permitted by the applicable state insurance department which vary materially from U.S. GAAP. Prescribed statutory accounting practices include publications of the National Association of Insurance Commissioners ("NAIC"), as well as state laws, regulations and general administrative rules. The differences between statutory financial statements and financial statements prepared in accordance with U.S. GAAP vary between domestic and foreign jurisdictions. The principal differences are that statutory financial statements do not reflect value of business acquired costs and limit deferred income taxes, predominately use interest rate and mortality assumptions prescribed by the NAIC for life benefit reserves, generally carry bonds at amortized cost and present reinsurance assets and liabilities net of reinsurance. For reporting purposes, statutory capital and surplus is referred to collectively as "statutory capital".

**Statutory Net Income (Loss)**

	For the Years Ended December 31,	
	2019	2018
Combined statutory net income (loss)	\$ 488	\$ (126)

**Statutory Capital**

	For the Years Ended December 31,	
	2019	2018
Statutory capital [1]	\$ 3,194	\$ 3,713

[1] The Company relies upon a prescribed practice allowed by Connecticut state laws that allow the Company to receive a reinsurance reserve credit for reinsurance treaties that provide for a limited right of unilateral cancellation by the reinsurer. The benefit from this prescribed practice was approximately \$37 and \$135 as of December 31, 2019 and 2018, respectively.

Statutory accounting practices do not consolidate the net income (loss) of subsidiaries that report under U.S. GAAP. The combined statutory net income (loss) above represents the total statutory net income (loss) of the Company, and its other insurance subsidiaries.

**Regulatory Capital Requirements**

The Company's U.S. insurance companies' states of domicile impose risk-based capital ("RBC") requirements. The requirements provide a means of measuring the minimum amount of statutory capital appropriate for an insurance company to support its overall business operations based on its size and risk profile. Regulatory compliance is determined by a ratio of a company's total adjusted capital ("TAC") to its authorized control level RBC ("ACL RBC"). Companies below specific trigger points or ratios are classified within certain levels, each of which requires specified corrective action. The minimum level of TAC before corrective action commences ("Company Action Level") is two times the ACL RBC. The adequacy of a company's capital is determined by the ratio of a company's TAC to its Company Action Level, known as the "RBC ratio". The Company and all of its operating insurance subsidiaries had RBC ratios in excess of the minimum levels required by the applicable insurance regulations. The RBC ratios for the Company and its principal life insurance operating subsidiaries were all in excess of 300% of their Company Action Levels as of December 31, 2019 and 2018. The reporting of RBC ratios is not intended for the purpose of ranking any insurance company, or for use in connection with any marketing, advertising or promotional activities.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**14. Statutory Results (continued)****Dividends**

Dividends to the Company from its insurance subsidiaries are restricted by insurance regulation, as is the ability of the Company to pay dividends to its parent. The payment of dividends by Connecticut-domiciled insurers is limited under the insurance holding company laws of Connecticut. These laws require notice to and approval by the state insurance commissioner for the declaration or payment of any dividend, which, together with other dividends or distributions made within the preceding twelve months, exceeds the greater of (i) 10% of the insurer's policyholder surplus as of December 31, of the preceding year or (ii) net income (or net gain from operations, if such company is a life insurance company) for the twelve-month period ending on the thirty-first day of December last preceding, in each case determined under statutory insurance accounting principles. In addition, if any dividend of a domiciled insurer exceeds the insurer's earned surplus or certain other thresholds as calculated under applicable state insurance law, the dividend requires the prior approval of the domestic regulator. In addition to statutory limitations on paying dividends, the Company also takes other items into consideration when determining dividends from subsidiaries. These considerations include, but are not limited to, expected earnings and capitalization of the subsidiary, regulatory capital requirements and liquidity requirements of the individual operating company. As a condition of the sale, the Company and its affiliates are required to gain pre-approval from the state insurance commissioner for any dividends, regardless of size, through May 31, 2020.

On September 16, 2019, the Company received a \$690 dividend from its subsidiary, Hopmeadow Acquisition, Inc. On the same date, the Company subsequently declared and paid a \$690 dividend to its parent, Hopmeadow Holdings II LP.

**HOPMEADOW HOLDINGS, LP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**15. Changes in and Reclassifications From Accumulated Other Comprehensive Income**

**Changes in AOCI, Net of Tax for the Year Ended December 31, 2019**

	Changes in			AOCI, net of tax
	Net Unrealized Gain on Securities	Net Gain on Cash Flow Hedging Instruments	Foreign Currency Translation Adjustments	
<b>Beginning balance</b>	\$ (173)	\$ —	\$ 2	\$ (171)
OCI before reclassifications	927	—	(2)	925
Amounts reclassified from AOCI	(37)	—	—	(37)
OCI, net of tax	890	—	(2)	888
<b>Ending balance</b>	<b>\$ 717</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 717</b>

**Changes in AOCI, Net of Tax for the Year Ended December 31, 2018**

	Changes in			AOCI, net of tax
	Net Unrealized Gain on Securities	Net Gain on Cash Flow Hedging Instruments	Foreign Currency Translation Adjustments	
<b>Beginning balance</b>	\$ —	\$ —	\$ —	\$ —
OCI before reclassifications	(198)	—	2	(196)
Amounts reclassified from AOCI	25	—	—	25
OCI, net of tax	(173)	—	2	(171)
<b>Ending balance</b>	<b>\$ (173)</b>	<b>\$ —</b>	<b>\$ 2</b>	<b>\$ (171)</b>

**Reclassification from AOCI**

	For the Year Ended December 31, 2019	For the Year Ended December 31, 2018	Affected Line Item in the Consolidated Statement of Operations
<b>Net Unrealized Gain on Securities</b>			
Available-for-sale securities	\$ 47	\$ (32)	Total net realized capital gains (losses)
	<b>47</b>	<b>(32)</b>	<b>Income before income taxes</b>
	10	(7)	Income tax expense
<b>Total amounts reclassified from AOCI</b>	<b>\$ 37</b>	<b>\$ (25)</b>	<b>Net income</b>